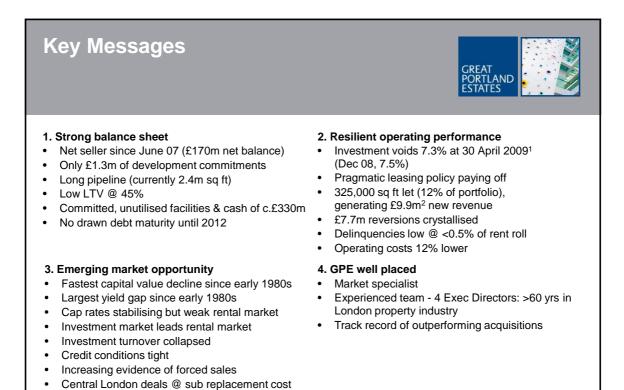
# Rights Issue & Preliminary Results May 2009

GREAT

ORTLAND

Unlocking potential

Agenda	GREAT PORTLAND ESTATES
<b>Key Messages</b> Market Opportunity	Toby Courtauld Chief Executive
Rights Issue Financial Results & Valuation	Timon Drakesmith, Finance Director
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#### Raising £175m of new capital to take advantage

### **Transaction highlights**



#### Rights Issue raising £175m gross, fully underwritten, on the basis of 8 for 11 at 133 pps

#### Rationale

- · To take advantage of compelling investment opportunities in core markets
- Expect to begin investing during 2009 & deploy fully by end 2010
- In line with established strategy and investment criteria

#### **Financial resources**

- Unlock existing cash & debt facilities of c.£330m
- Match BP Pension Fund's allocation of a further £107m into Great Ropemaker Partnership
- Total firepower of c.£640m (our share c.£530m)

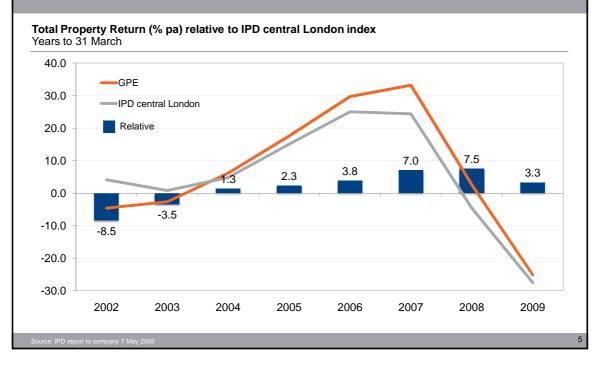
#### Transaction timetable: target dates

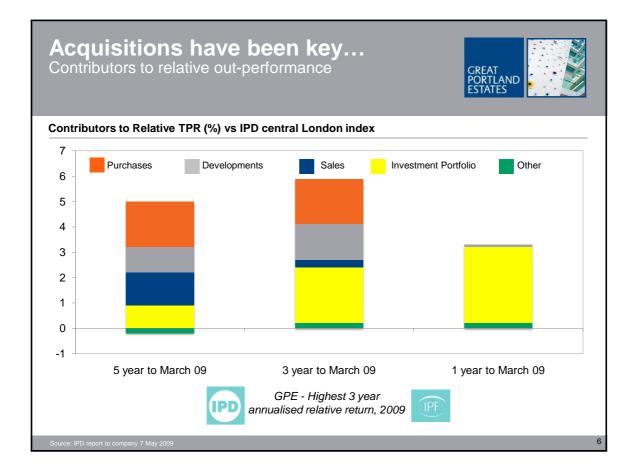
- 19 May: prospectus and results published
- 4 June: General Meeting
- 5 June 18 June: rights trading period

Headline Results			AT ATES
To 31 March 2009	6 months	3 months	12 months
Property Valuation*	-20.5%	-9.3%	-28.0%
Portfolio ERV movement*	-16.7%	-7.9%	-18.5%
Total Property Return	-18.9%	-8.5%	-27.5%
NAV	-33.3%	-16.1%	-43.5%

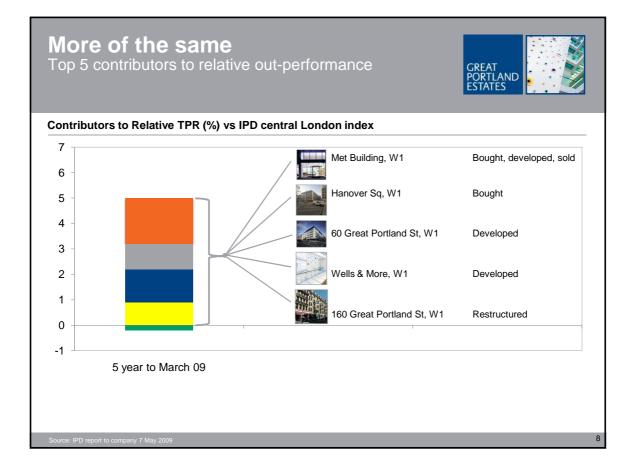
### We continue to outperform





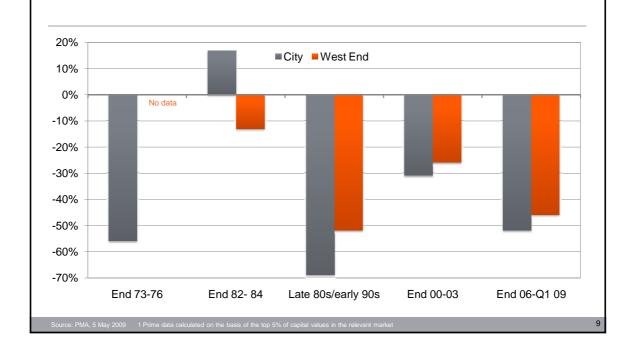


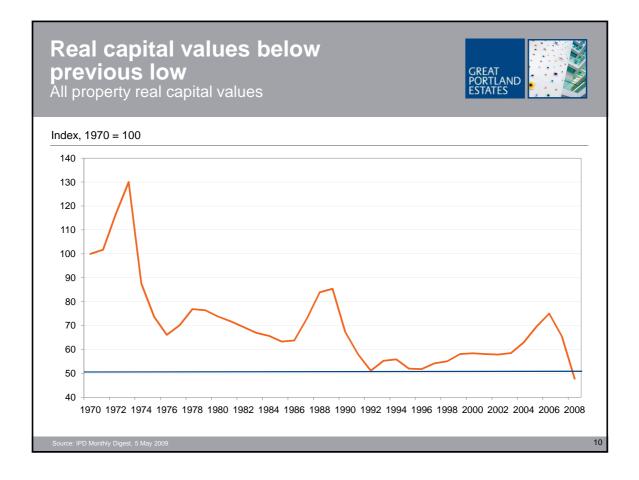
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### Nominal value correction reaching **1990's levels ...** Prime capital value decline<sup>1</sup>

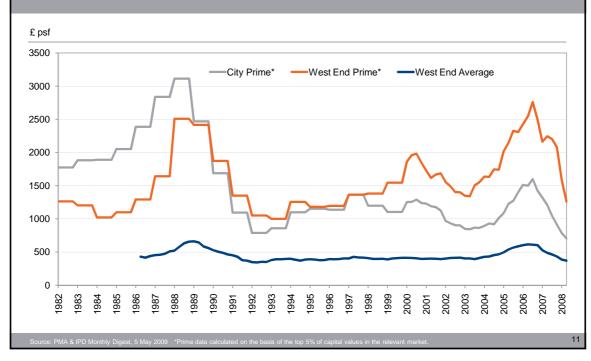


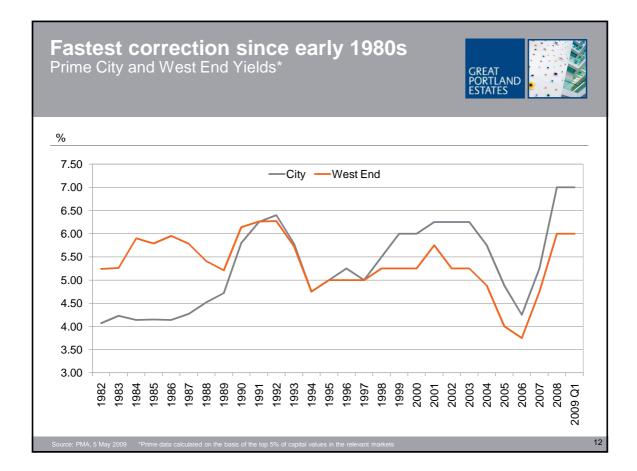




### Rapid correction in per sq ft values Real capital values per sq ft deflated by 2008 RPI

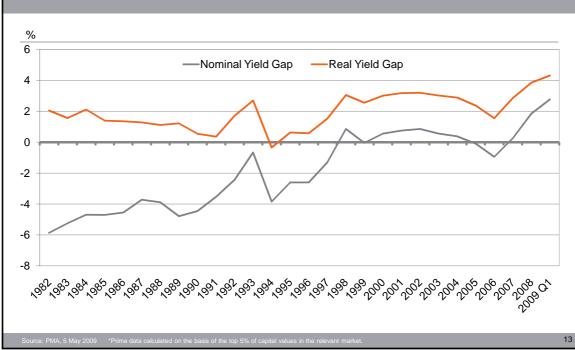


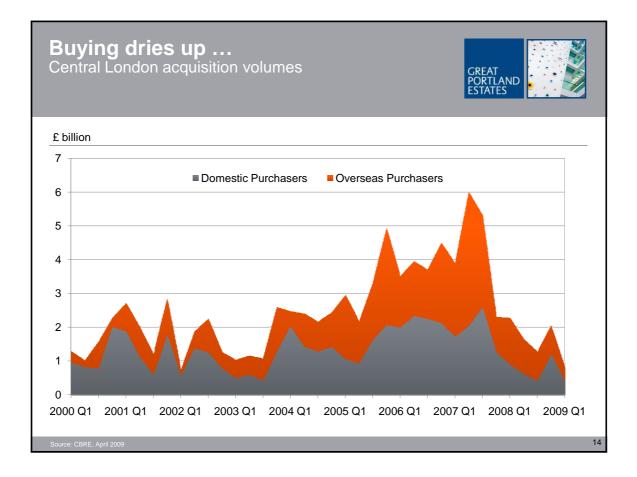




### Largest yield gap since early 1980s Prime West End yield gap over 10 year gilts\*







### Market dislocation Vendors getting realistic



	Date	Initial asking price		Repo sale p	
Some recent sales	marketed	£m	Date sold	£m	%
Times Place, Pall Mall, SW1	Feb 08	90.0	Feb 09	56.0	-38
25 Maddox St, W1	Sep 08	44.7	Feb 09	33.5	-25
Ingeni, Broadwick St, W1	May 08	32.0	Apr 09	21.0	-34
52 Grosvenor Gardens, SW1	Jun 08	55.0 <sup>1</sup>	Apr 09	26.31	-52
Bishopsgate Court, E1	Dec 08	16.0	Apr 09	8.4	-45

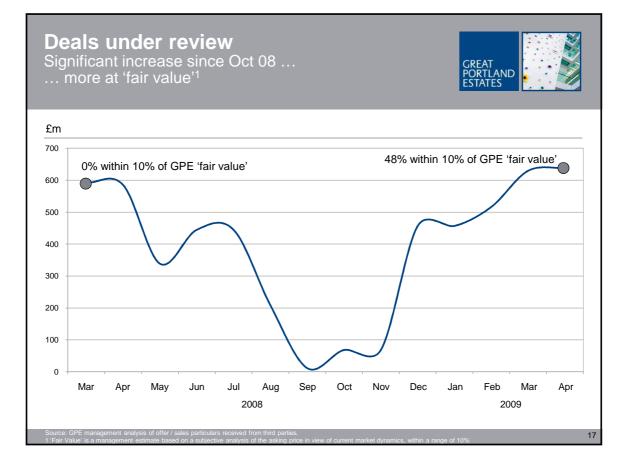
UK institutions Highly levered private property companies Workout situations Joint Ventures UK REITS

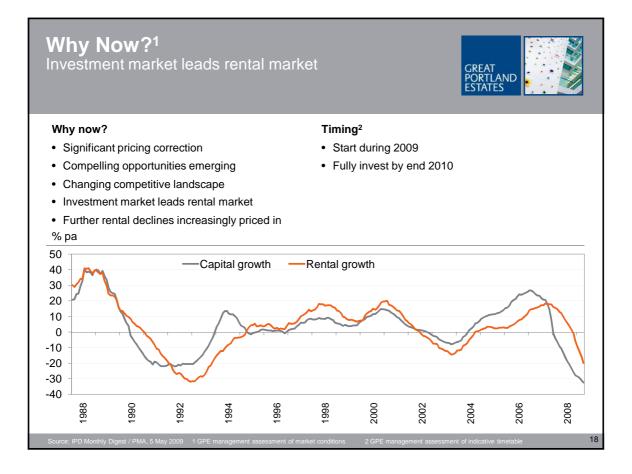
### Acquisition criteria ... our usual discipline will prevail



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Transaction Type	General Attributes	Examples
Asset management plays	<ul> <li>Poor physical configuration</li> <li>Poor ownership structure</li> <li>Low rents for locations</li> </ul>	<ul> <li>208-222 Regent St, W1*</li> <li>Spirella House, Oxford Circus, W1</li> <li>Mount Royal, W1</li> </ul>
Redevelopment plays	<ul> <li>Poor quality buildings</li> <li>Ability to improve massing</li> <li>Sub-replacement cost</li> </ul>	<ul> <li>Tooley St, SE1*</li> <li>Hanover Square, W1</li> <li>Wigmore Street, W1</li> <li>Broadway, SW1</li> <li>Wells &amp; More, W1</li> </ul>
Major refurbishment plays	<ul> <li>Poor configuration</li> <li>Low rents</li> <li>Restricted planning regime</li> <li>Empty / near empty buildings</li> <li>Ability to improve / extend</li> <li>Low capital value per sq ft</li> <li>Sub-replacement cost</li> </ul>	<ul> <li>Met Building, W1*</li> <li>Sackville St, W1*</li> <li>Margaret St, W1*</li> <li>Elsley House, W1</li> <li>Kent House, W1</li> <li>Verulam Gardens, EC4*</li> <li>Bond Street House, W1*</li> </ul>
Mis-priced income plays	Longer-term income     High running yield	• New play





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Outlook	Toby Courtauld, Chief Executive	
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Terms of Rights Issue	GREAT PORTLAND ESTATES
<ul> <li>Fully underwritten 8 for 11 Rights Issue @ 133p</li> <li>Net proceeds of £166m</li> <li>Issue price discount of 40% to TERP of 221p</li> <li>Gross proceeds are 31.3% of Market Cap</li> <li>Dividend policy <ul> <li>2010 payout at minimum of 2009 level (£21.7m)</li> <li>Additional payout determined following investment of Rights Issue proceeds</li> </ul> </li> </ul>	

### Available resources for investment Rights Issue releases capacity



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	31 March 2009	Post Rights Issue
Rights Issue net proceeds	-	166
Asset headroom on credit facilities <sup>1</sup> (Current cash and undrawn credit facilities of c.£330m)	112	330
Sale of Bond Street House, W1	-	40
GRP JV investment from BP <sup>2</sup>	107	107
Total investment capacity	219	643
Group share of investment capacity <sup>3</sup>	112	536

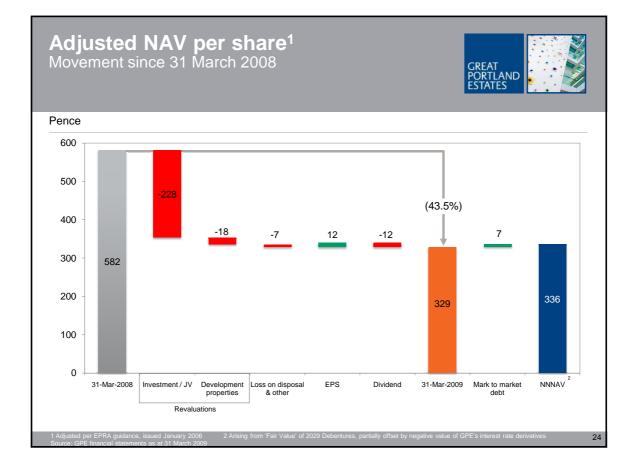
Financial Highlights		GREAT PORTL ESTAT	AND 🚺 🔹 📈
Balance Sheet	31 March 09	31 March 08	Change
Portfolio value <sup>1</sup>	£1,129m	£1,636m	(28.0)% <sup>2</sup>
NAV per share <sup>3</sup>	329p	582p	(43.5)%
REIT NNNAV per share <sup>4</sup>	336p	590p	(43.0)%
Income Statement	31 March 09	31 March 08	Change (%)
Adjusted PBT⁵	£21.9m	£23.8m	(8.0)%
EPS <sup>3</sup>	12.2p	12.6p	(3.2)%
Dividend per share	12.0p	11.9p	0.8%

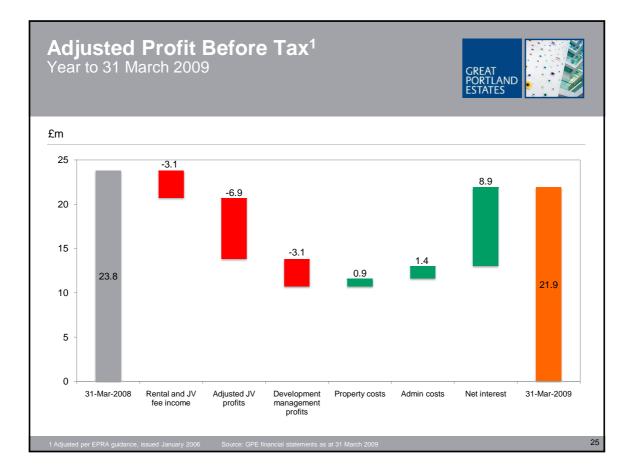
1 CBRE valuation report as at 31 March 2009 including share of JVs 2 On a like-for-like basis for properties held for the whole of the relevant periods excluding sales 3Adjusted on a difuted basis 4 includes the fair value of group consolidated financial liabilities 5 Adjustments in accordance with EPRA guidance

### The Valuation Including share of Joint Ventures



		Valuation	Eq	uivalent yield	ERV	Reversionary potential	Rent passing
12 months to 31 March 2009	£m	Movement %	%	Movement bp	Movement %	%	£ per sq ft
North of Oxford St							
Offices	311.9	(29.3%)	7.0	125	(24.7)	(5.8)	40.30
Retail	139.1	(13.9%)	6.2	108	(2.7)	13.1	
Rest of West End							
Offices	238.8	(35.4%)	6.5	108	(27.8)	5.5	39.70
Retail	167.4	(12.1%)	5.7	78	0.4	17.2	
Total West End	857.2	(26.3%)	6.5	110	(19.4)	3.8	40.10
City & Southwark							
Offices	166.1	(36.2%)			(16.0)	16.3	27.30
Retail	10.4	1.7%			0.9		
Total City & Southwark	176.5	(34.8%)	7.6	131	(15.0)	20.4	
Investment Portfolio	1,033.7	(27.9%)					
Development properties	94.3	(28.9%)					
Properties held throughout period	1,128.0	(28.0%)					
Acquisitions	1.1	(44.8%)					
Total Portfolio	1,129.1	(28.0%)	6.7	114	(18.5)	7.0	35.90





Improved Operating Cash Flow	GREAT PORTLANI ESTATES	
£m		
	31 Mar 09	31 Mar 08
Wholly owned operational cash flow	30.2	33.6
Movement on working capital	18.3	(6.1)
Operating cash flow	48.5	27.5
Net interest payable	(23.5)	(32.1)
Tax paid	(0.3)	(28.7)
Cash flow from operating activities	24.7	(33.3)
REIT conversion charge	-	28.3
Underlying cash flow from operating activities	24.7	(5.0)
Distributions from Joint Ventures	36.0	10.7
ource: GPE financial statements as at 31 March 2009		

**Debt Analysis** No maturities on drawn facilities until 2012



	Adjusted <sup>2</sup>	31 March 2009	31 March 2008
Net debt excluding JVs (£m)	165	371	425
Net gearing	22%	65%	41%
Total net debt including 50% JV non-recourse debt (£m)	300	506	570
Loan-to-property value	27%	45%	35%
Total not goaring	440/	89%	54%
Total net gearing	41%	09%	0470
Total het geaning	41% Adjusted <sup>2</sup>	31 March 2009	
Interest cover			31 March 2008
	Adjusted <sup>2</sup>	31 March 2009	31 March 2008
Interest cover	Adjusted <sup>e</sup> n/a	31 March 2009 2.1x	

### **Debt Covenant Levels**<sup>1</sup> Significant headroom over financial covenants

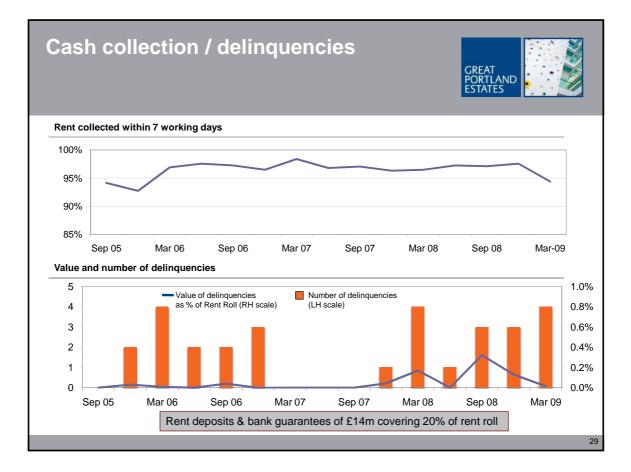


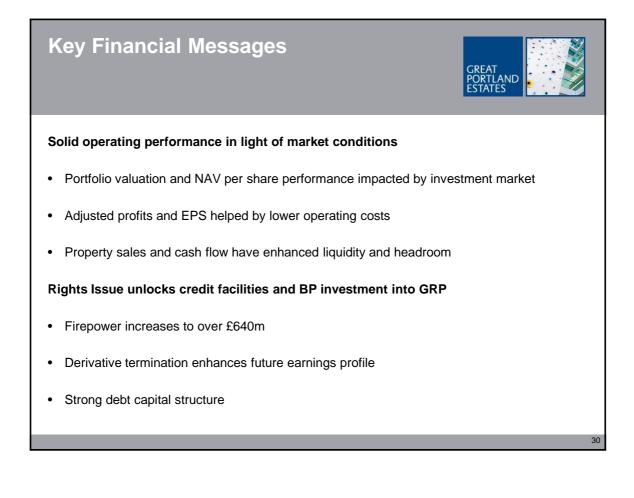
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Key Covenants <sup>2</sup>	Covenant	31 March 09 Actuals	Headroom under "	Stress Test"
GPE Bank Facilities				31 March '09
Net Debt / Net Equity <sup>3</sup>	≤125%	65%	Further valuation fall	24%
Inner Borrowing <sup>4</sup>	≥166%	276%	Further valuation fall	23%
Interest Cover <sup>5</sup>	≥130%	206%	Fall in EBIT	35%
GCP Loan <sup>6</sup>				
Loan to Value	≤70%	48.5%	Further valuation fall	33%

Notes: 1. Covenant definitions of key financials vary from accounting definitions 2. Other covenants relate to GPE's 2020 Debenture and GVP1 non-recourse loans both of which have substitution or cash trap mechanisms which facilitate covenant compliance 3. Group net debt divided by shareholders' funds adjusted for the pension asset 4. Ratio of unsecured assets to unsecured borrowings 5. Profit before interest adjusted for the revaluation of properties, profit on sale of properties and non-cash LTIP over net interest net of capitalised interest and fair value movements on derivativ 6. GCP Loan also has an interest cover covenant where headroom as at 31 March 2009, is in excess of GPE interest cover percentages

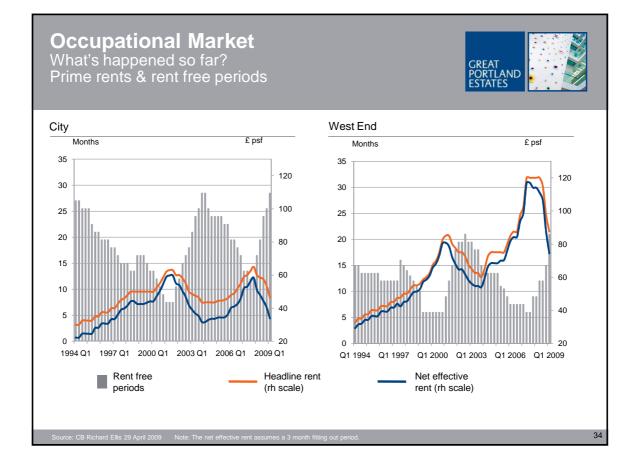




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Asset Management	
	Neil Thompson, Development Director
Asset Management	Neil Thompson, Development Director Toby Courtauld, Chief Executive

Sales & Aco	quisitions				GREAT PORTLAND ESTATES	
	Sale Price	Initial Yield <sup>1</sup>	True Equiv Yield <sup>1</sup>	GPE Share	Book Value	Difference
Year to 31 March 09	£194.3m	4.2%	5.9%	£102.9m	£111.8m <sup>2</sup>	(8.0%)
Since 31 March 09	£52.0m <sup>3</sup>	5.9%	5.7%	£48.5m	£46.7m <sup>4</sup>	3.9%

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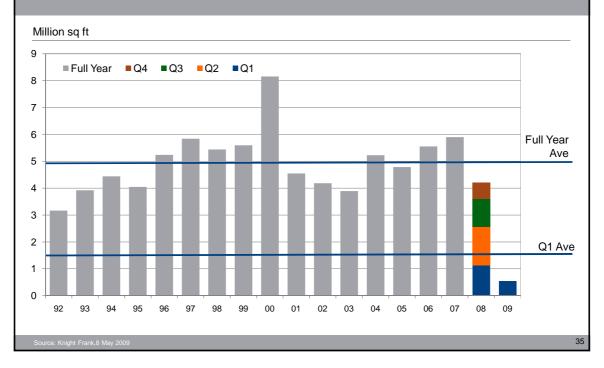


### Why?

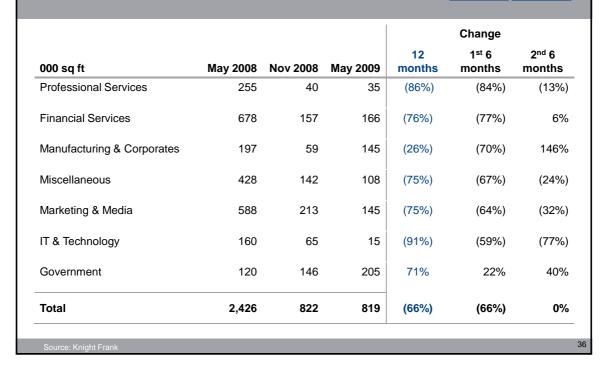
#### Drop in demand West End Office Take-Up 1992 – Q1 2009

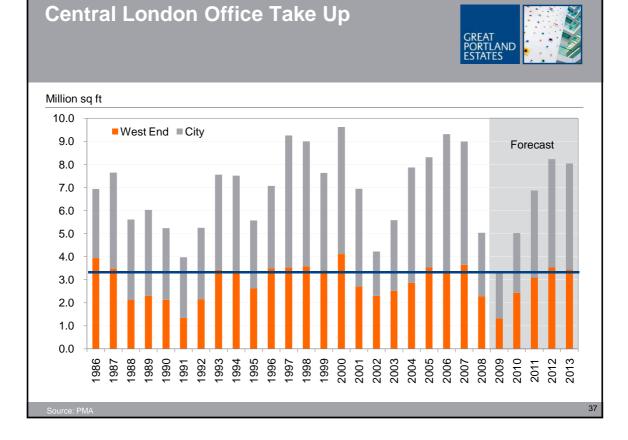


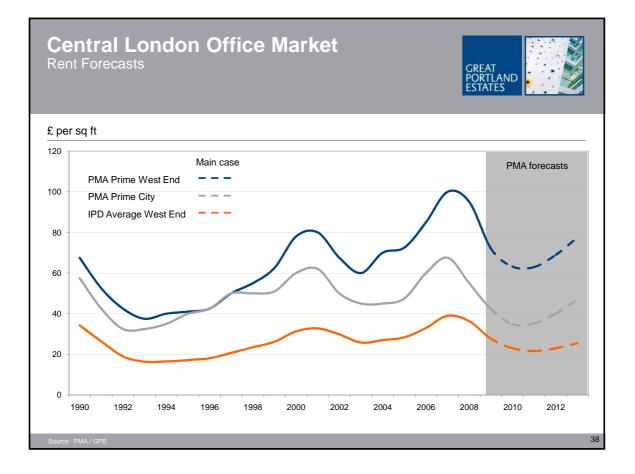
GREAT PORTLAND ESTATES



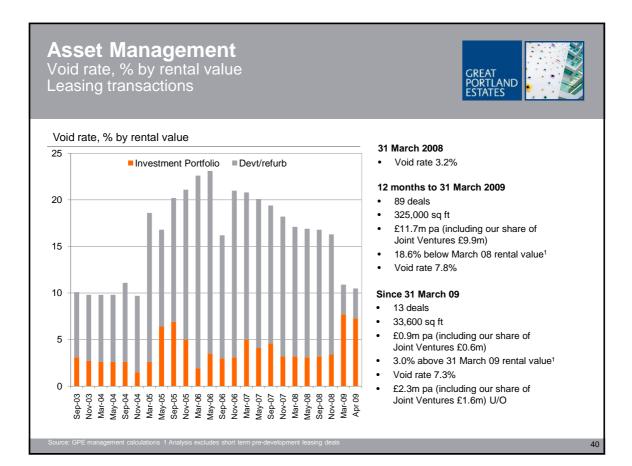
## West End Active Requirements >10,000 sq ft





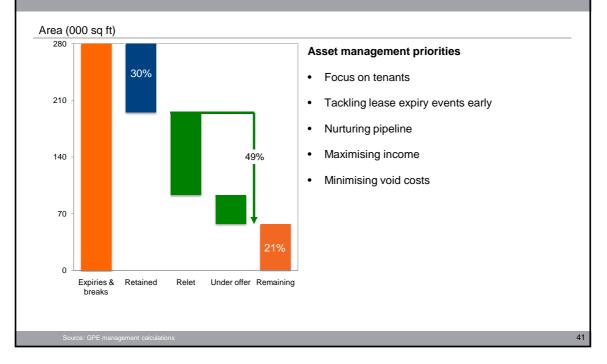


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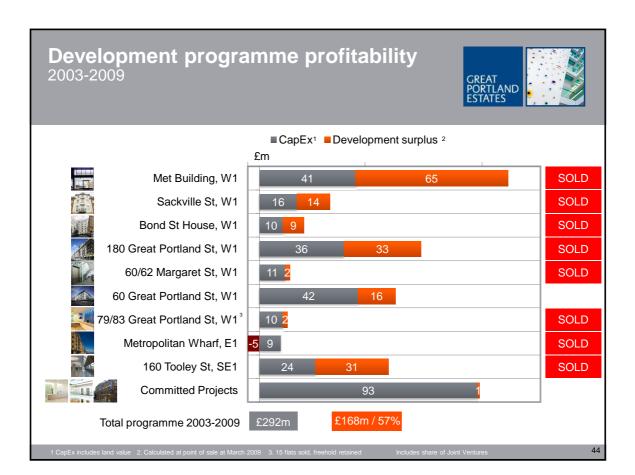
### Lease expiries and breaks 30 Sept 2008 – 31 March 2009

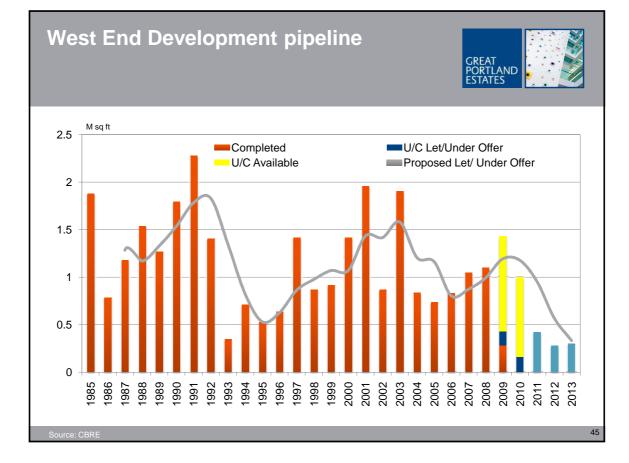


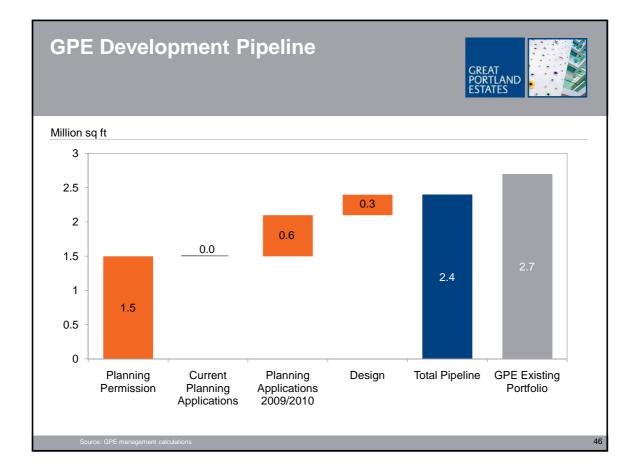


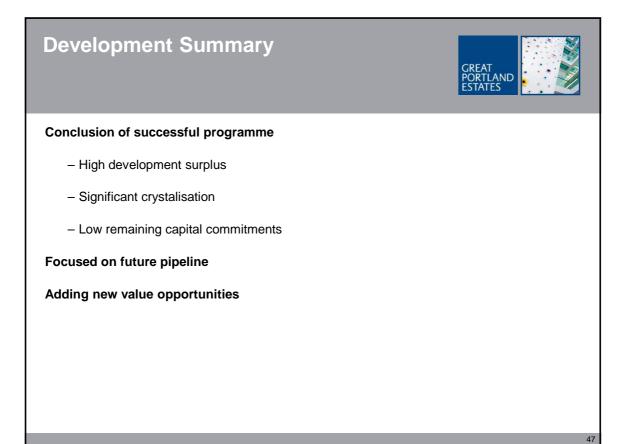
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Development Updat	e			GREAT PORTLAND ESTATES
<ul> <li>Conclusion of successful programm</li> <li>No new construction starts for 24 m</li> <li>Capital Expenditure remaining less</li> <li>Key lettings achieved</li> <li>Pipeline refined</li> </ul>	onths			
Committed Schemes		ERV (£m per annum)	ERV secured (£m per annum)	Capital Expenditure Remaining £m
Wells & More, W1	Completed	4.7	2.6	-
45 Foley Street, W1	Completed	0.7	0.5	-
46/58 Bermondsey Street, SE1	Jun-09	1.3	0.2	1.3
		6.7	3.3	1.3

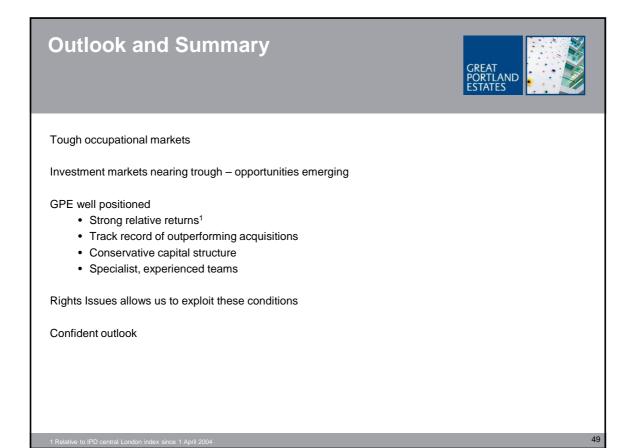








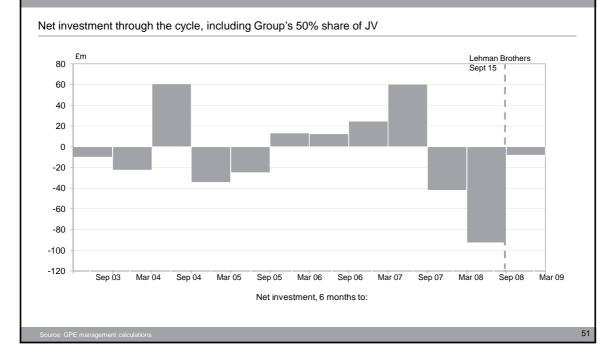
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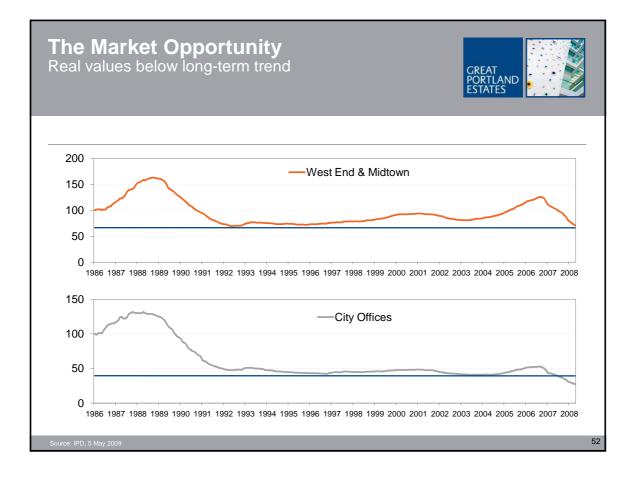




### Sales & Acquisitions Net sellers of £170m since June 2007



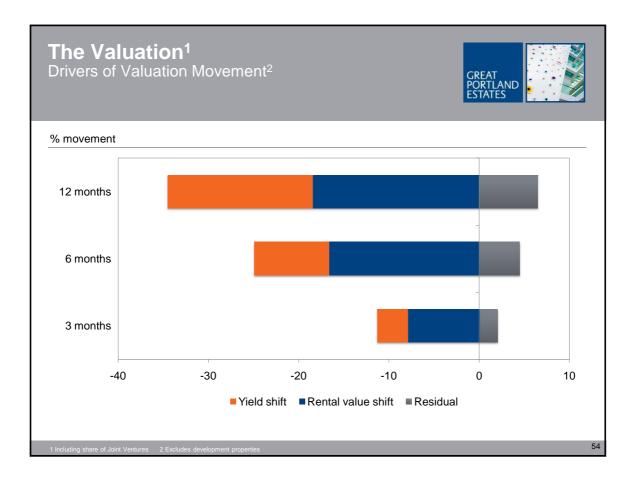




### The Valuation Including share of Joint Ventures



			nths to				
	Value <sup>1</sup>	31 March 2009 <sup>2</sup>		% change <sup>2</sup>			
	£m	£m	%	H1	H2	Q4	
North of Oxford St	450.9	(151.9)	(25.2%)	(8.6%)	(18.1%)	(7.2%)	
Rest of West End	406.3	(153.6)	(27.4%)	(8.5%)	(20.7%)	(9.9%)	
West End Total	857.2	(305.5)	(26.3%)	(8.6%)	(19.4%)	(8.5%)	
City & Southwark	176.5	(94.3)	(34.8%)	(14.6%)	(23.6%)	(12.8%)	
Investment Portfolio	1,033.7	(399.8)	(27.9%)	(9.7%)	(20.1%)	(9.3%)	
Development properties	94.3	(38.4)	(28.9%)	(7.1%)	(23.8%)	(10.2%)	
Properties held throughout period	1,128.0	(438.2)	(28.0%)	(9.5%)	(20.4%)	(9.3%)	
Acquisitions	1.1	(0.9)	(44.8%)	-	(44.8%)	(0.1%)	
Total Portfolio	1,129.1	(439.1)	(28.0%)	(9.5%)	(20.5%)	(9.3%)	



## The Valuation Wholly Owned



GREAT PORTLAND ESTATES

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	Value_	12 months to 31 March 2009				
	£m	£m	Change	H1	H2	Q4
North of Oxford St	308.7	(108.1)	(25.9%)	(8.4%)	(19.1%)	(7.1%)
Rest of West End	240.1	(90.1)	(27.3%)	(8.3%)	(20.7%)	(9.9%)
Total West End	548.8	(198.2)	(26.5%)	(8.3%)	(19.8%)	(8.3%)
City and Southwark	157.2	(81.4)	(34.1%)	(14.1%)	(23.4%)	(12.5%)
Investment portfolio	706.0	(279.6)	(28.4%)	(9.7%)	(20.6%)	(9.3%)
Development properties	88.8	(30.7)	(25.7%)	(3.1%)	(23.4%)	(10.0%)
Properties held throughout period	794.8	(310.3)	(28.1%)	(9.0%)	(20.9%)	(9.4%)
Acquisitions	-	-	0.0%	0.0%	0.0%	0.0%
Total Portfolio	794.8	(310.3)	(28.1%)	(9.0%)	(20.9%)	(9.4%)

## The Valuation

Total Portfolio	668.8	(257.6)	(27.8%)	(10.6%)	(19.3%)	(9.3%)
Acquisitions	2.3	(1.9)	(44.8%)	0.0%	(44.8%)	0.1%
Properties held throughout period	666.5	(255.7)	(27.7%)	(9.5%)	(19.2%)	(9.3%)
Development properties	11.0	(15.3)	(58.2%)	(41.6%)	(29.7%)	(13.3%)
Investment portfolio	655.5	(240.4)	(26.8%)	(9.7%)	(19.0%)	(9.2%)
City and Southwark	38.5	(25.6)	(39.9%)	(19.0%)	(25.8%)	(15.4%)
Total West End	617.0	(214.8)	(25.8%)	(9.0%)	(18.5%)	(8.8%)
Rest of West End	332.6	(127.1)	(27.7%)	(8.9%)	(20.6%)	(10.0%)
North of Oxford St	284.4	(87.7)	(23.6%)	(9.0%)	(15.9%)	(7.4%)
	£m	£m	Change	H1	H2	Q4
	Value_		onths to rch 2009		% change	

## The Valuation<sup>1</sup> Yield Profile<sup>2</sup>



31 March 2009	Initial Yield	True Equivalent Yield			
	%	%	Basis Point +/- lik	ke-for-like	
		-	12 months	Q4	
North of Oxford Street					
Offices	5.0	7.0	125	37	
Retail	5.2	6.2	108	38	
Rest Of West End					
Offices	5.8	6.5	108	18	
Retail	4.7	5.7	78	34	
Total West End	5.2	6.5	110	31	
City & Southwark	7.0	7.6	131	21	
Total Let Portfolio	<b>5.5</b> (6.1%) <sup>3</sup>	6.7	114	29	

1 Including share of Joint Ventures 2 Excludes development properties 3 Initial yield post expiry of rent free periods under contracted leases

tion report as at 31 March 2009.

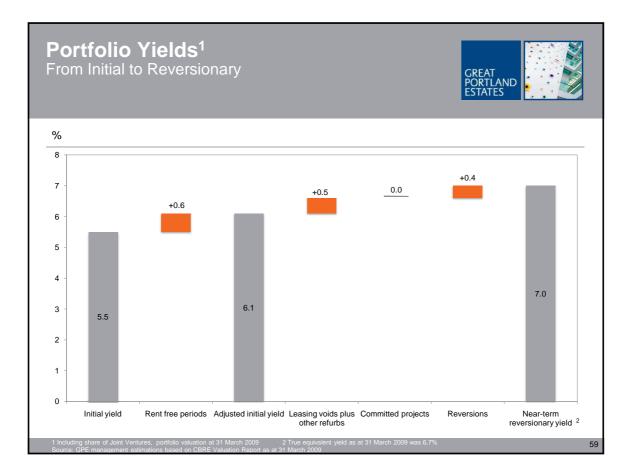
## The Valuation<sup>1</sup> ERV and Reversionary Potential

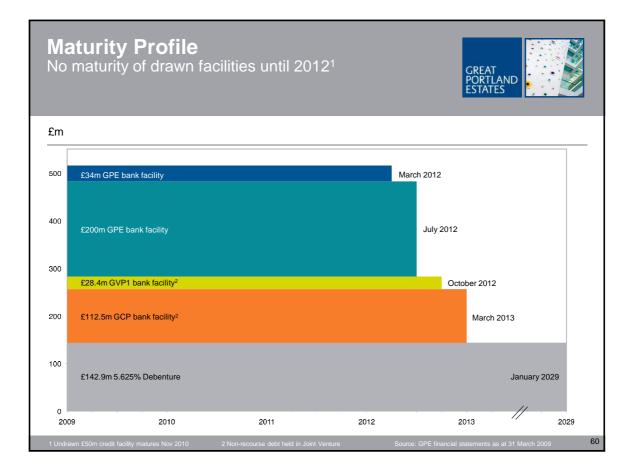


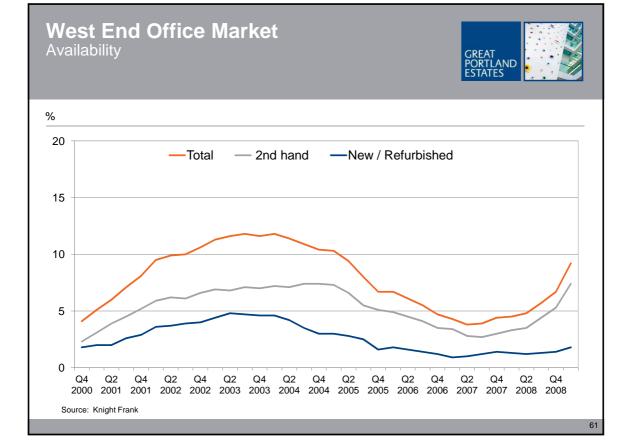
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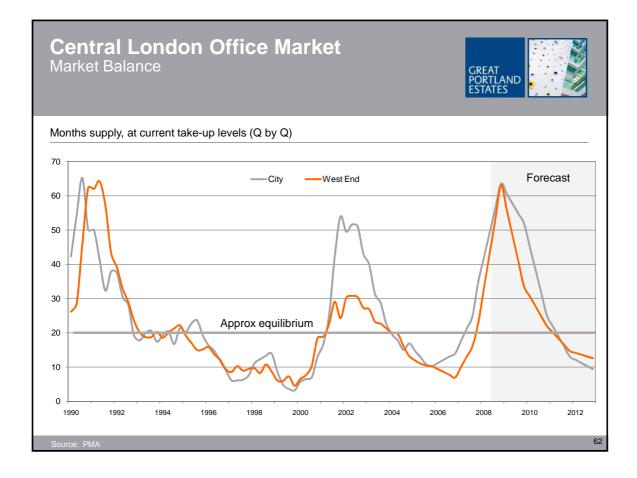
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			Movement in ERV		Average Office	Average	Reversionary
	Q4	12 months	H1	H2	Rent Passing	Office ERV	Potentia
To 31 March 2009	%	%	%	%	£ per sq ft	£ per sq ft	%
North of Oxford St							
Offices	(8.8)	(24.7)	(4.0)	(21.5)	40.30	38.00	(5.8)
Retail	(1.1)	(2.7)	1.9	(4.5)			13.1
Rest of West End							
Offices	(12.7)	(27.8)	(4.0)	(24.8)	39.70	41.80	5.5
Retail	(1.4)	(0.4)	2.6	(2.1)			17.2
Total West End	(7.6)	(19.4)	(2.3)	(17.5)	40.10	39.50	3.8
City & Southwark							
Offices	(9.6)	(16.0)	(1.6)	(14.7)	27.30	31.70	16.3
Retail	(0.4)	0.9	1.3	(0.4)			
Total City & Southwark	(9.0)	(15.0)	(1.4)	(13.8)			20.4
Total Let Portfolio	(7.9)	(18.5)	(2.1)	(16.7)	35.90	36.80	7.0









### Lease profiles



Leases subject to bre	ak or expiry fror	n 31 March 09			
Months	<12	12-24	24-36	36-48	>48
Rent roll pa	£11.0m	£12.4m	£5.0m	£4.6m	£36.8m
% of rent roll	15.8%	17.7%	7.1%	6.6%	52.8%
Ave rent per sq ft	£29	£36	£33	£44	£38
Source: GPE management c	alculations	_	_	_	

## Administrations Prime locations holding up well

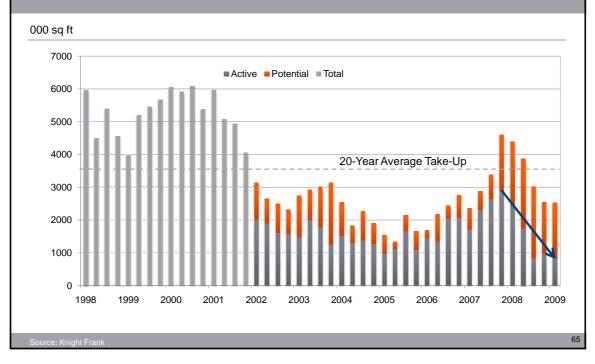


Retailer	Date of administration	Previous rent £pa GPE share	Rent paid until	New tenant in place	New rent £pa GPE share	Comments
Faith Footwear, Oxford St, W1	10-Sep-08	675,000	31-Dec-08	11-Nov-08	675,000	Lease assigned No arrears
Matte plc, Oxford St, W1	23-Dec-08	400,000	31-Dec-08	20-Apr-09	400,000	Lease assigned Arrears paid
Barratts Shoes, Oxford St, W1	29-Jan-09	205,000	31-Mar-09	09-Apr-09	205,000	Leased assigned 3m rent free from 31 March
Oasis Stores, Regent Street, W1	02-Mar-09	209,000	31-Mar-09	15 May 09	219,000	New lease 3 months rent free from 31 March Higher rent Redevelopment break
Total		1,489,000			1,499,000	Rent free cost £106,000
Waterford Wedgwood, Piccadilly, W1	05-Jan-09	192,000	31-Mar-09			Not resolved

## West End Requirements >10,000 sq ft



GREAT PORTLAND ESTATES



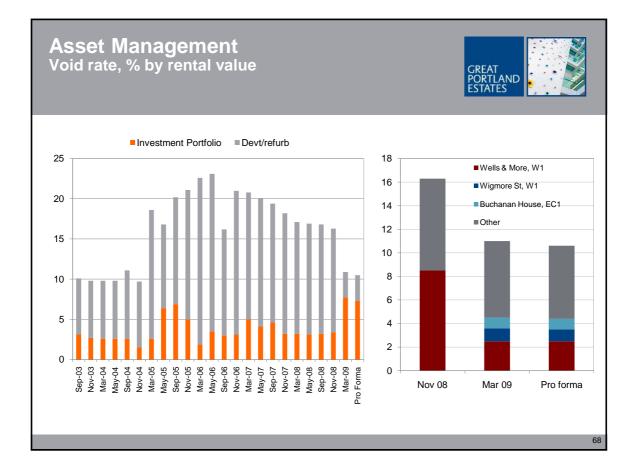
### Asset Management Lettings, renewals and rent reviews

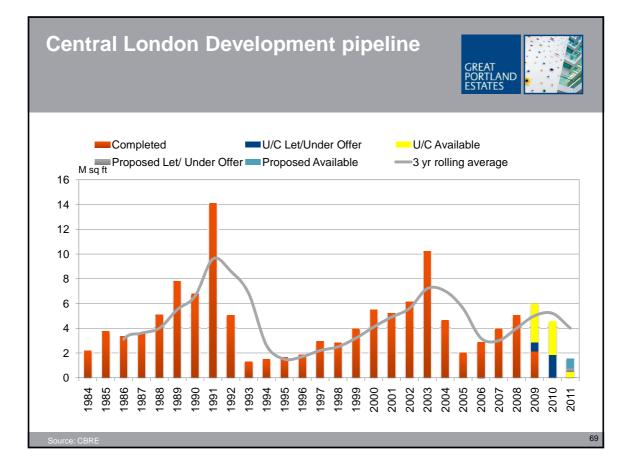
			Rent		Premium to ERV			WAULT <sup>1</sup>
	Events	sq ft	Total	GPE share	March 08	March 09	Void rate	years
Position at 31 March 0	В						3.2%	6.9
Lettings and renewals								
12 months to 31 March	09							
Market deals	72	233,000	£9.5m	£7.8m	(18.6%)			
Pre-development short term	17	92,000	£2.2m	£2.1m	(54.4%)			
Total	89	325,000	£11.7m	£9.9m			7.8%	6.4
Since 31 March 09								
Market deals	9	19,500	£0.7m	£0.4m		3.0%	7.3%	
Pre-development short term	4	14,100	£0.2m	£0.2m		(59.1%)		
Total	13	33,600	£0.9m	£0.6m				
Under offer								
Market deals	13	33,100	£ 1.0m	£0.7m		(1.0%)		
Pre-development short term	19	43,400	£ 1.3m	£0.9m		(37.2%)		
Total	32	76,500	£2.3m	£1.6m				
Rent reviews								
Completed	19	149,400	£4.9m	£3.6m	3.0% <sup>2</sup>			
Agreed since March	3	12,600	£1.5m	£0.7m	0.4% <sup>2</sup>			
1 To earlier of break or expiry	2 ERV at i	relevant reviev	w date			·		

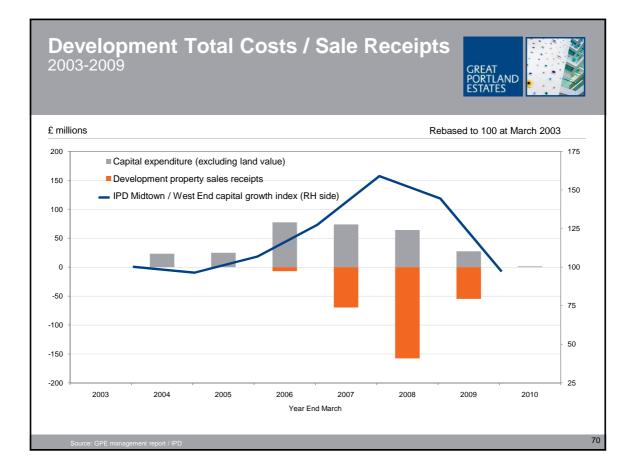
### Asset Management Movement in Reversions

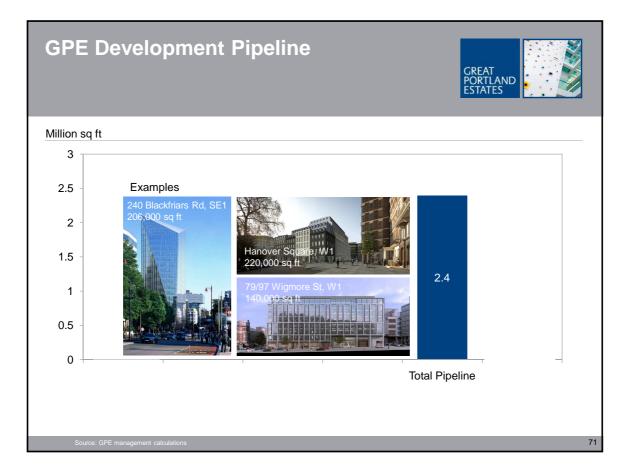


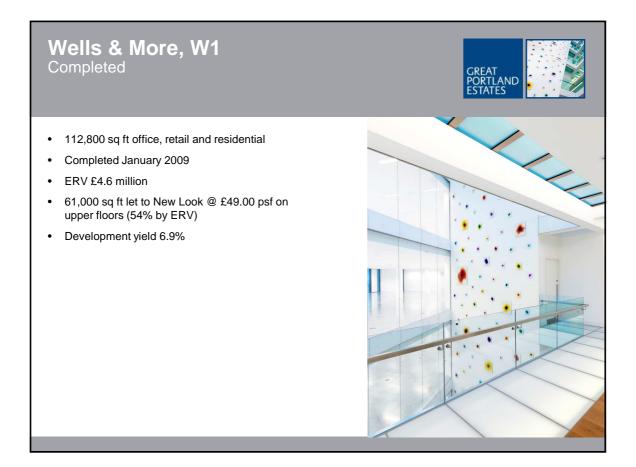
	6 months	6 months to		
	30 Sept 2008	31 March 2009		
At beginning of period	£23.9m	£19.5m		
Asset management	(£2.3m)	(£5.4m)		
Disposals / acquisitions	(£0.7m)	(£0.2m)		
ERV movement	(£1.4m)	(£9.0m)		
At end of period	£19.5m	£4.9m		











### Hanover Sq, W1 Pipeline



- Masterplan proposals progressed
- Strong support from stakeholders
- Planning application 2009
- Crossrail agreement to develop
   entire site
- 210,000 sq ft office, retail & residential



New public space



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