



Agenda



Delivering Our Strategy Market Opportunity	Toby Courtauld, Chief Executive
Platform for Growth - Acquisitions & Sales - Development - Fully Managed	Toby Courtauld, Chief Executive  Nick Sanderson, Chief Financial & Operating Officer
Financial Results Driving Growth	Nick Sanderson, Chief Financial & Operating Officer
Outlook	Toby Courtauld, Chief Executive
Q&A	ir@gpe.co.uk

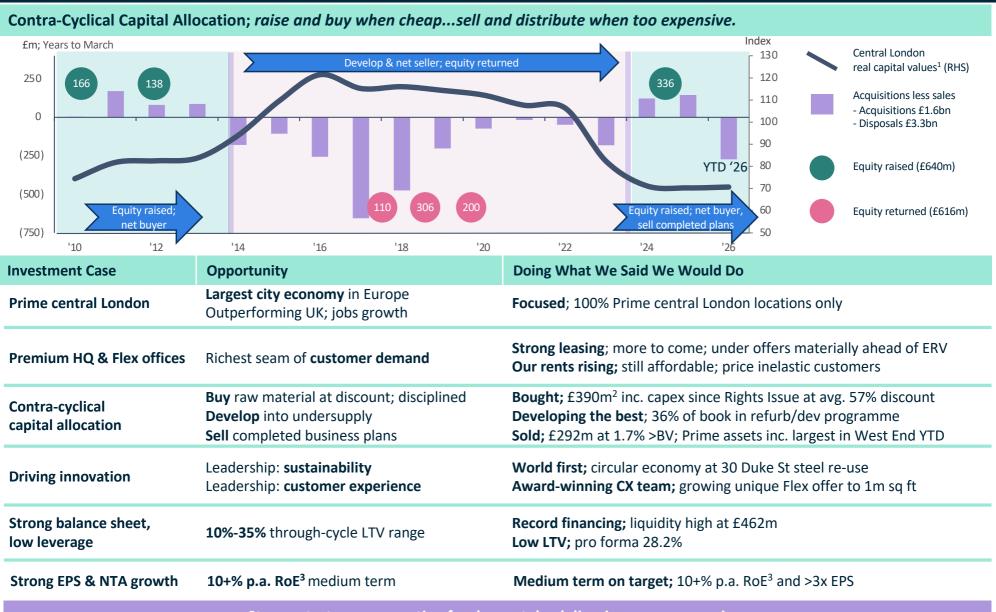




## **Delivering Our Strategy – Our Investment Case**



Doing what we said we would do



Strong strategy; supportive fundamentals; delivering on our promises

### Half Year 2025 Results



### Outperforming despite challenging UK backdrop

### **Strong Operational Performance**

### **Excellent leasing continues**

- £37.6m; 7.1% > Mar '25 ERV1, leasing faster than underwrite
  - Al-led customers now 23% of Fully Managed<sup>2</sup>
- £10.3m under offer, 31% > Mar '25 ERV¹

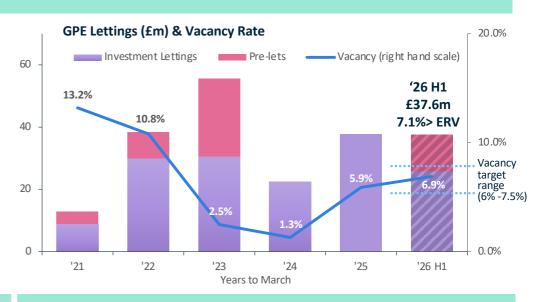
Rental values up 2.6%; Prime offices 3.3%<sup>3</sup>

ERVs up 6.8% LTM

Vacancy on target at 6.9%

Customer retention ahead of target at 76%

Attractive acquisition (at a discount) & sales (at a premium)



### **Healthy Financials**

### Pro forma rent roll up 29% to £127m

Avg. office rent<sup>4</sup>+9.7% LTM to £83 psf

### **Portfolio valuation**

Up 1.5% since Mar '25; Developments 6.1%

### **EPRA NAV: 504p**

• Up 2.0%

### EPRA earnings £15.7m

Up 84.7%

Pro forma EPRA LTV low at 28.2%

### **Platform for Growth**

### **Income growth**

- +64% organic rent roll growth by FY '27
- +142% medium term, inc. leasing up pipeline; Flex ↑2.4x

### **Development surpluses:**

c.£300m surplus to come with upside potential

More acquisitions: 2 off-market deals in negs / under offer

Sales to come: c.£150-£200m in near term
London GDP will continue to outperform UK

Next 4 years: London +6.8% vs UK +5.7%<sup>5</sup>

### Significant growth to come

3. Stabilised and Fully Managed offices exc. on site refurb/developments

<sup>1.</sup> Market lettings 2. GPE Fully Managed customers (by rent)

<sup>4.</sup> Rent roll £psf (GPE Share), net of fully managed opex costs

## **Supportive Leasing Conditions**

Best rents to continue rising despite macro uncertainty

### Best Rents to Grow; Why? London conditions supportive

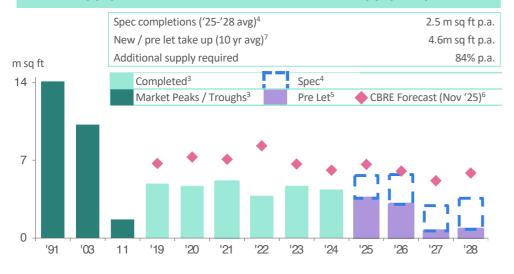
### **Demand strong**

- Office jobs up 200k by 2030 = c.20m sq ft of new demand
- H1 Take Up > LR avg.
- Active demand > LR avg.
  - Banking, finance & digital dominate
  - Digital c.40% of GDP growth; AI creating jobs in London
- More occupiers expanding (55%) than contracting (14%)

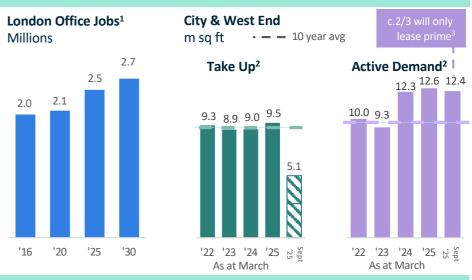
### Supply drought is extreme – no change soon

- New starts lowest since 2010. 84% additional supply required
- Current Grade A vacancy remains low; 0.3% in core West End<sup>7</sup> Growth to come & rents are affordable
- C. London occupiers' avg. rent; 5-8% of salary bill

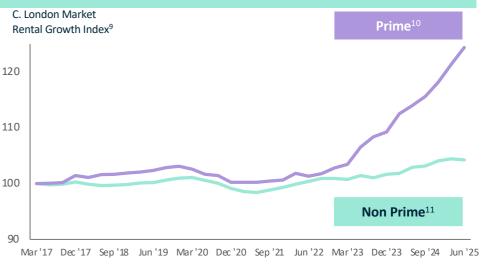
### **Undersupply of New Offices: 84% Additional Supply Required**



### Jobs Up; Take Up In Line; Strong Active Demand



### Further Growth; Bifurcation of Best v Rest to Continue



Conditions play to our positioning; 100% core Prime locations; 94% Elizabeth line

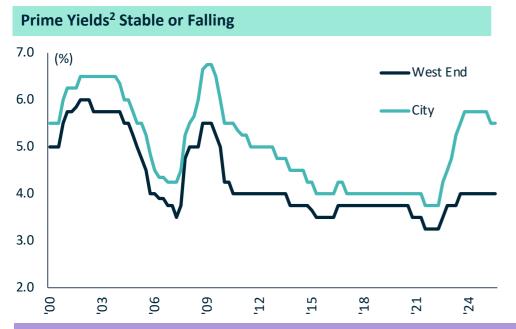
## **London Investment Market Recovering**

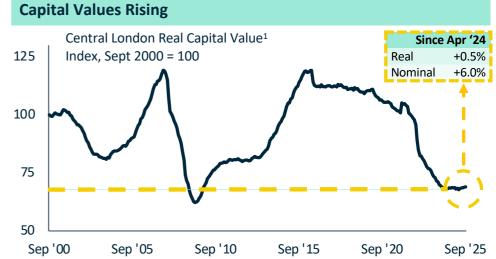


Values & turnover rising; more large deals

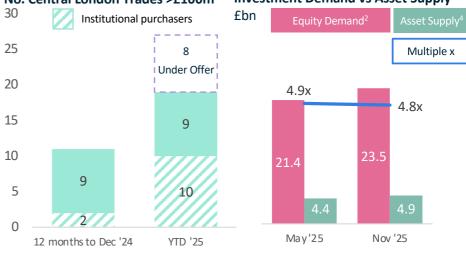
### **Market Commentary**

- Capital values rising
  - +6% nominal since GPE Right Issue for acquisitions
  - Rental growth & tight investment supply
- Prime yields stable or falling
- Investment volumes improving; up 63% H1 '25 vs H1 '24
- Liquidity for larger lots increasing; 8 deals >£100m U/O today
- Institutions buying again; 10 of 19 trades in 2025 YTD
- Multiple of demand to supply; steady at 4.8x





# Investment Demand & Supply No. Central London Trades >£100m³ Investment Demand vs Asset Supply



GPE: use improving conditions for selective acquisitions & more sales, crystalising surpluses

## **Market Outlook; Strongly Supports Our Strategy**



Rental value growth guidance maintained

Office Rents				
	Near Term	Outlook		
Driver	May '25	Nov '25		
GDP / GVA growth				
Business confidence				
Business investment				
Employment growth				
Active demand / Take-up				
Vacancy rates				
Development completions				
G	PE Portfolio			

	GPE Portfolio			
Rental Values	May '25: FY '26 Guidance	H1 '26 Actual	Nov '25: FY '26 Guidance	
Offices	+4.0% to +7.0%	+2.7%	+4.0% to +7.0%	
Prime	+6.0% to +10.0%	+3.3%1	+6.0% to +10.0%	
Secondary	0% to +2.5%	+1.5%	0% to +2.5%	
Retail	+3.0% to +6.0%	+1.9%	+3.0% to +6.0%	
Portfolio	+4.0% to +7.0%	+2.6%	+4.0% to +7.0%	

Yields		
	Near Term Outlook	
Driver	May '25	Nov '25
Rental growth		
Weight of money		
Gilts		
BBB bonds		
Exchange rate		
Political risk		

		Yield Outlook			
Yields	H1 '26 Actual	Next 12 Months	Interest rates expected to be down; possible		
Office	+2bps	Prime Secondary	yield compression on best assets given rental growth expectations		
Retail	+6bps	-	Prime & liquid lots to outperform average		

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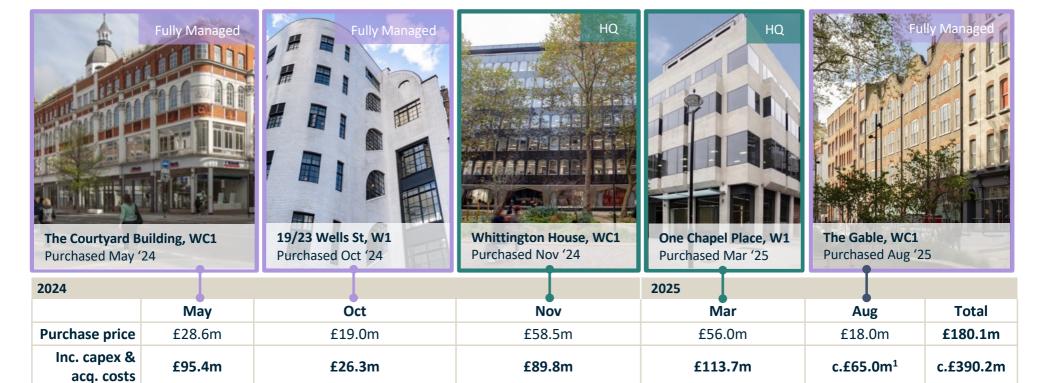




## **Successful Deployment of Rights Issue**



Five acquisitions since May '24; totaling £180m; more to come; and more sales



### 5 Acquired since May '24

In line with our disciplined acquisition criteria

- All West End
- £180m; £770 psf (existing area)
- Avg. 57% discount to replacement cost
- 3 Fully Managed, 2 HQ Repositioning
- Post capex stabilised yields 5.5% 6.8% pa
- Ungeared IRRs 9.0% 12.5% pa

### **More Acquisitions**

2 deals in negs / under offer; c.£70m

- 100% West End, adjacent to existing assets
- 100% off market

### **More Sales**

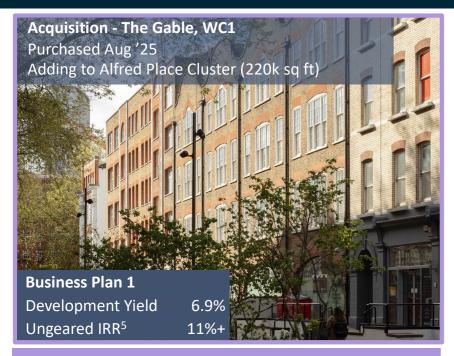
- Total c.£290m completed (2 assets); £2,075 psf<sup>2</sup>, 1.7% >BV
- c.£150-£200m near term; £650-£700m medium term

### Plenty of opportunity; more to come

## **Acquisition - The Gable; Disposal - 1 Newman St**

GPE.

Finding opportunities in our backyard



### **Attractive Acquisition Metrics**

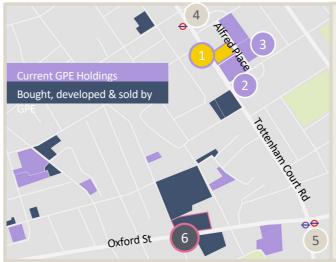
- £18.0m (£409 psf, current NIA); 44k sq ft; 155 yrs LLH
- 77% discount to replacement cost (inc. land);
   6.4% NIY until July '26

### **Business Plan 1:**

- Flex conversion; in design / planning discussions
- Development yield 6.9%, ungeared IRR 11%+

### **Business Plan 2:**

- Government customer renews lease; hold for Flex
- Running yield 6.4%+



- 1. The Gable
- 2. The Courtyard
- 3. Alfred Place Cluster<sup>1</sup>
- 4. Goodge St
- 5. Tottenham Court Rd: Elizabeth, Central & Northern Line
- 6. Newman St

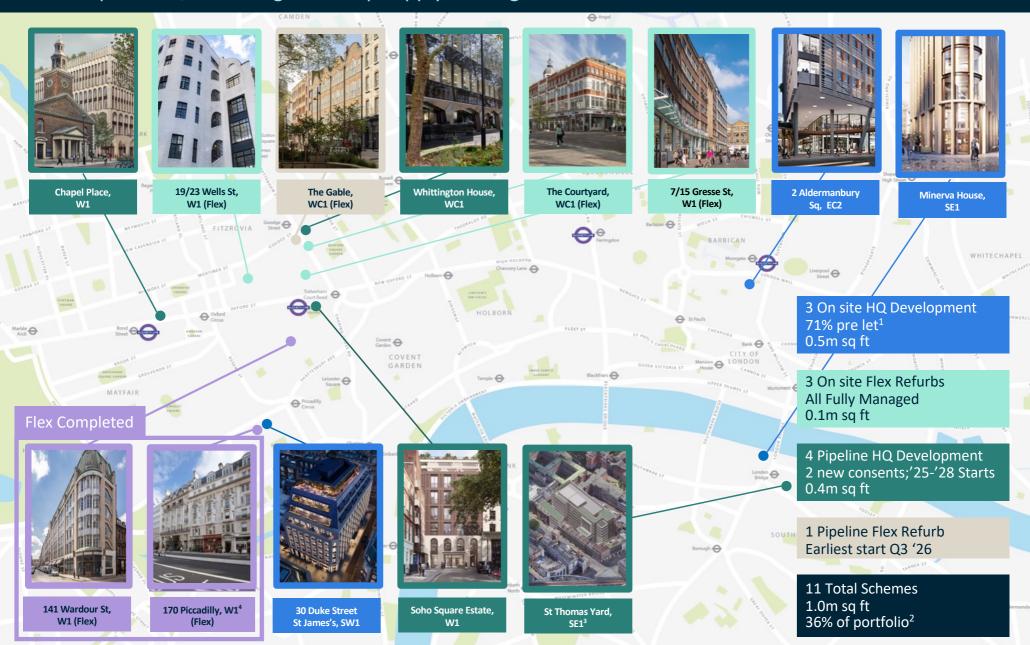


Active recycling of capital to drive growth

## **Significant Capex Programme**

GPE.

36% of portfolio; delivering into deep supply shortage



## **HQ Developments**

On site; good progress









### **Committed HQ Development Programme**

0.5m sq ft, +66% Total Area

**Total ERV** £51m, +174%; 71% pre let

Capex to Come £193m; 99% fixed

Surplus to Come<sup>4</sup> £65m<sup>5</sup>

- All Prime
- Exemplary sustainability
- Pre letting well
- Surpluses being captured, upside potential

### Best in class; upside to capture

- 1. Whole project from commitment to stabilization, inc. any pre lets 2. Expected profit to come post Sept '25, based on current BV, today's rents and yields
- 3. Net rental income as a % of total development costs (inc. finance, exc. rent free) 4. From Sep '25

## **HQ Programme: The Next Phase**

GPE.

Delivering into supply drought; Prime locations

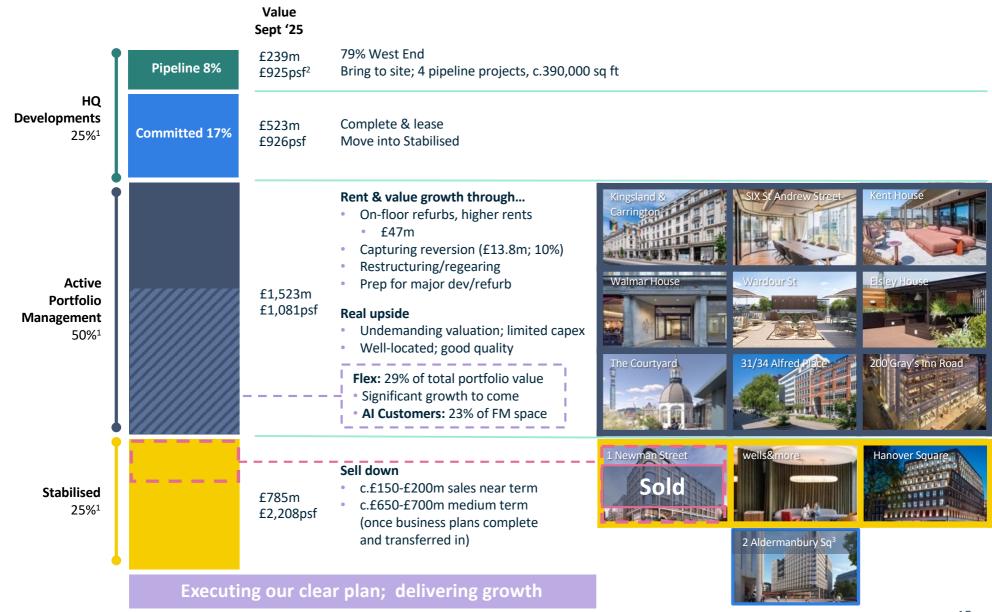


Best in class; near major transport hubs; strong upside

## **Growth Opportunities**

...across the portfolio





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## **GPE Fully Managed: Delivering our Growth Strategy**

£12.1m

Sep '24



Leasing successes driving annualised Fully Managed NOI to £25 million today (up 145% in LTM)

# # No. of deals completed # No. of deals completed # Deals > £250 psf Deals < £250 psf Deals < £250 psf # Deals < £250 psf

12 months to Sep '25	Target
6.5%	>6.0%
35%	>20%
+103%	>50%
+61%	>35%
75%	50%+
2.8yrs	n/a
	Sep '25  6.5% 35%  +103% +61%

### Today's £25m NOI<sup>5</sup> Delivering Significant Beat to Ready to Fit

12

£7.2m

Sep '23

Years to

16

£7.5m

Sep '22

£20m

£10m

0

#### £49.6m (£25.1m) £24.5m £141 psf fit out over 10 years £216 psf £5 psf pa refresh spend Gross to net Rent free £16 50% Opex<sup>6</sup> £43 Rates f33 £107 psf Leasing / Other Capex £ 80 psf OH costs<sup>7</sup> f8 +40% Rental beat over Ready to Fit (£57 psf net8) NOI Capex / OH Net Cash Rent Opex Return

### Predominantly Corporate Customer Base (not SMEs)...

- 75% Corporates / Business & Financial Services
- 66% customers > 150+ employees
- 75% customer retention<sup>9</sup>; space from largest departure re-let in one month and at higher rent

... Along with High Growth AI-Led Businesses (23%)



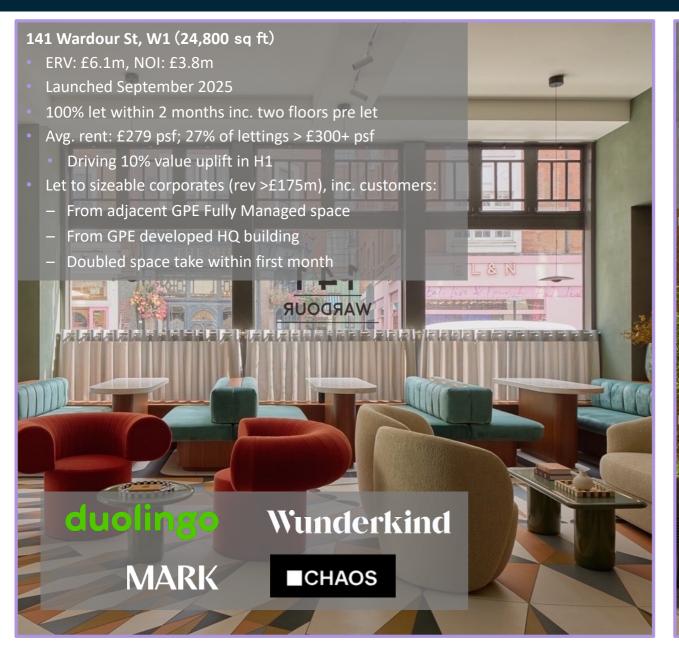
<sup>1.</sup> NOI generated in excess of Fitted ERV, as a % of opex costs 2. Relative to Ready to Fit 3. 10-year cashflow after voids and fit out costs 4. From inception to expiry

Sep '25

## **GPE Fully Managed: Strong Leasing Velocity**



Delivering premium spaces and experiences: 141 Wardour St, W1 & 170 Piccadilly, W1

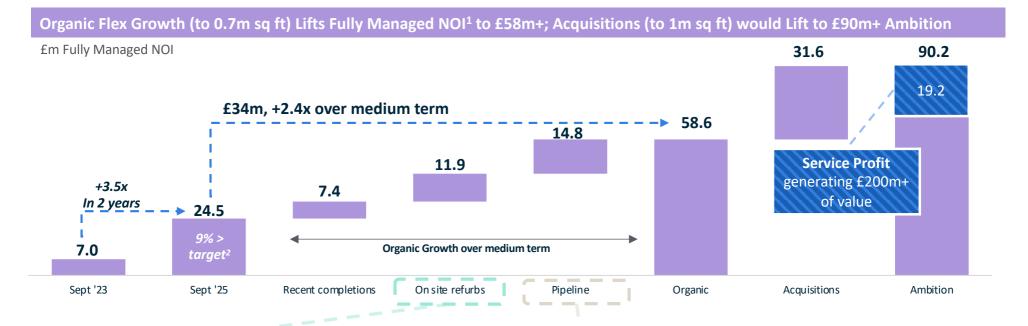




## **GPE Fully Managed: Driving Income & Value Growth**



Significant NOI growth delivered ahead of target; further +2.4x organic growth opportunity







## Already driving valuation performance

### Outperforming with:

- ERV growth +11.2% LTM
- Valuation growth +11.0% LTM

## **Financial Results: Delivering our Growth Strategy**



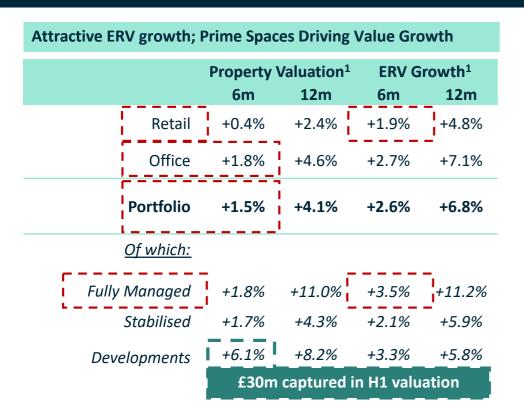
Driving value and income growth

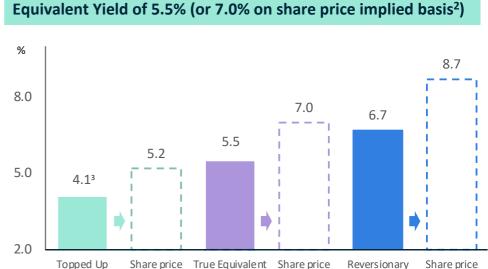
Financial Priorities			Our Per	formance	
			6 month	12 month	
1. Drive value growth	Property value	£3.1bn	<b>↑</b> 1.5%	个4.1%	Best continues to outperform
	EPRA NTA	504p	个2.0%	个5.9%	Capturing development surpluses
+					
2. Drive income growth	EPS	3.9p	<b>↑</b> 69.6%	 	Strong growth as expected <sup>1</sup>
2. Drive medine growth	Interim DPS	2.9p	$\leftrightarrow$	I n/a I	Interim dividend maintained
+					
3. Consistent financial strength	Pro forma LTV <sup>2</sup>	28.2%	↓ 2.5pps	个5.0pps	Transition to net seller
	Pro forma liquidity	£462m	↑ £86m	↓£208m	New £525m ESG-linked RCF
=					
4. RoE ≥10% pa	ERV growth		   +2.6%	+6.8%	GPE delivering Prime spaces
in medium term	TAR		+3.0%	+7.5%	More growth to come

## **Property Valuation: Delivering our Growth Strategy**



Property valuation up 1.5% to £3.1bn; opportunity-rich portfolio (83% offices)



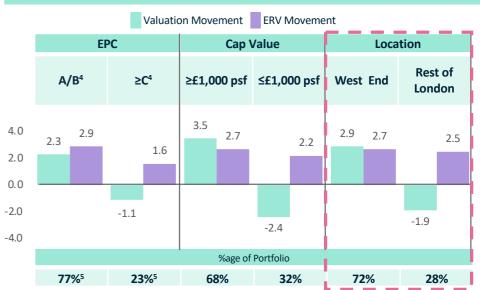


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Yield

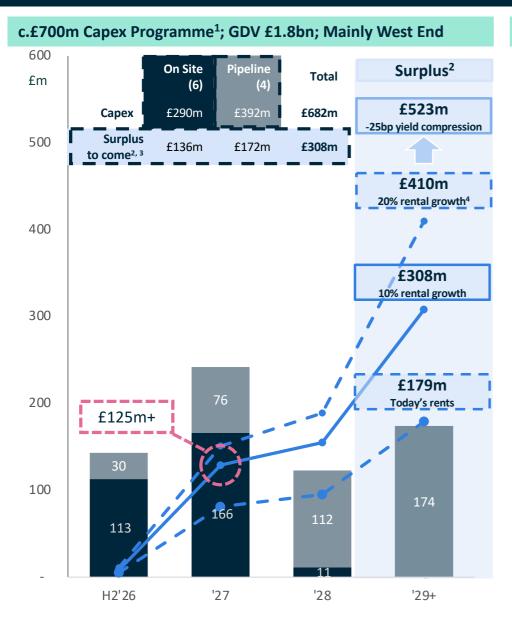
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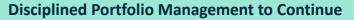
**Best Continues to Outperform** 

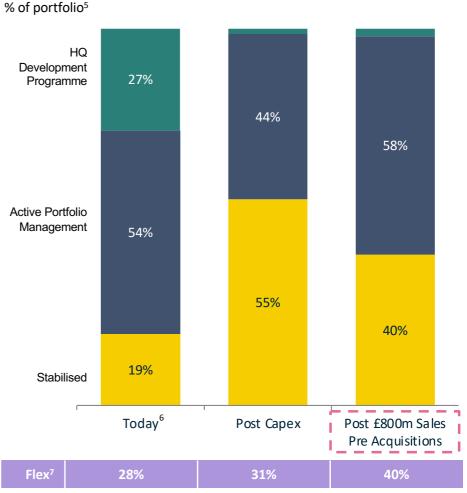
## **Driving Value Growth**



Deliver further surpluses of c.£300m+ through capex and crystallising returns through sales





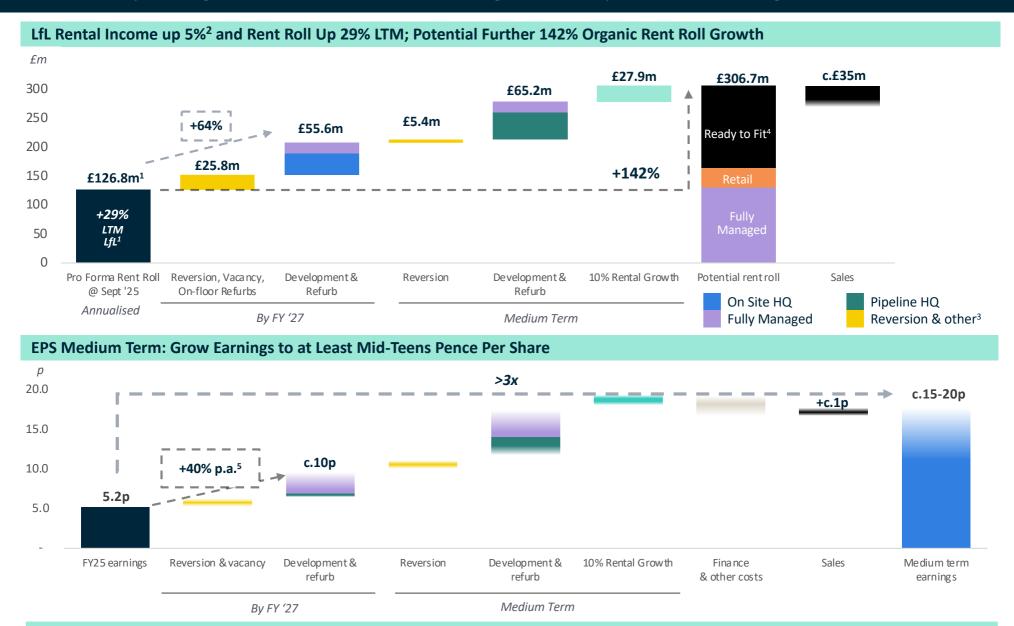


Prospective £800m+ stabilised property sales8 (c.£150-£200m near term + c.£650-£700m medium term) crystallising development surpluses

## **Driving Income Growth**



HQ and Fully Managed deliveries to drive rent roll growth and potential ≥3x EPS growth



### Dividend stable for FY26; potential growth in FY27

23

## **Consistent Financial Strength**

GPE.

Maintaining capacity to deliver growth strategy

### **Proactive Management of Debt Profile**

### New 5+1+1 year £525m ESG-linked RCF signed Oct '25

- 105 bps margin (+/- 2.5bps based on ESG KPI's)
- Provided by four existing relationship banks
- Repaid £450m RCF maturing Jan '27 & £75m term loan (175bps margin)

### £150m ESG-linked RCF maturity extended to Oct '28

### Moody's Baa2 rating reaffirmed Sept '25

Private placement notes designation upgraded

Robust Debt Metrics	Pro Forma <sup>4</sup>	Sept '25	Mar '25
EPRA LTV	28.2%		30.8%
Interest cover <sup>3</sup>	n/a	15.5x	10.9xi
Liquidity <sup>1</sup>	£462m	£212m	£376m
WADM	5.9 yrs	4.2 yrs	5.2 yrs
WAIR <sup>2</sup>	4.5%	4.6%	4.7%

### Illustrative Pro Forma LTV Analysis (Pre Yield Compression); Through-the-Cycle 10-35% LTV Range



<sup>1.</sup> Includes share of JVs 2. Drawn, excludes utilisation and commitment fees and issue discount cost

## **Financial Outlook: Delivering our Growth Strategy**



Positive H2 outlook; priority to generate >10% RoE in medium term

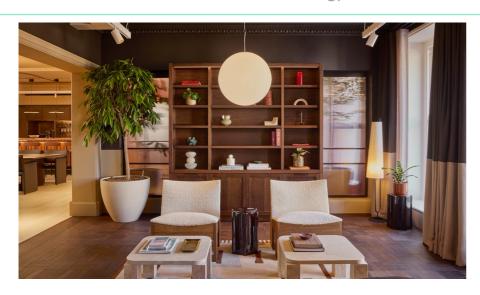
Financial Priorities	Key Actions	Measure	H1 '26 Actual	H2 '26 Guidance	Medium Term Outlook
1. Drive value growth	Deliver development surpluses of £300m+ Crystallise surpluses as net seller	Property value EPRA NTA	£3.1bn 504p	<b>↑</b>	<b>↑</b> ↑
+					
2. Drive income growth	Capture 142% organic rent roll growth potential Maintain progressive dividend policy	EPRA EPS Total DPS	3.9p 7.9p FY '25	$\leftrightarrow$	>3x ↑
+					
3. Consistent financial strength	Maintain flexible debt book  Disciplined capital & liquidity management	LTV <sup>1</sup>	28.2%	$\leftrightarrow$	10-35%
=					
4. RoE ≥10% pa in medium term	Prime rental growth opportunity capture  Development-led growth strategy	ERV growth		7	+4-5% 10%+
	Shareholder returns higher still should share p	uion dinnet u			

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Q&A ir@gpe.co.uk





## **Outlook: More Growth**









### Strengthening market opportunity

- London; Europe's business capital; outperform UK; jobs growth
- Healthy demand collides with supply drought
- Rents rising; best outperforming the rest
- Office values rising
- Investment market; recovering
- Prime yield compression possible

### **Executing our growth strategy**

- 1. Income growth; 142% medium term (Flex >2.4x)
- 2. Development surpluses; c.£180m £520m; up to c.130p per share
- **3. More acquisitions;** 2 under offer / in negs
- 4. More sales; c.£800m+

100% Prime central London; 72% West End, 94% Elizabeth line

### **GPE** well set

- Operational infrastructure in place
- Deeply experienced team; collegiate culture
- Strong balance sheet, low gearing
- Attractive RoE<sup>1</sup> 10%+

Capture our strong potential



Q&A:

ir@gpe.co.uk

Toby Courtauld, Chief Executive

Nick Sanderson, Chief Financial & Operating Officer

Dan Nicholson, Executive Director

Janine Cole, Sustainability & Social Impact Director

Simon Rowley, Flex Workspaces Director

Marc Wilder, Leasing Director

Andrew White, Development Director

Rebecca Bradley, Customer Experience Director





## Disclaimer



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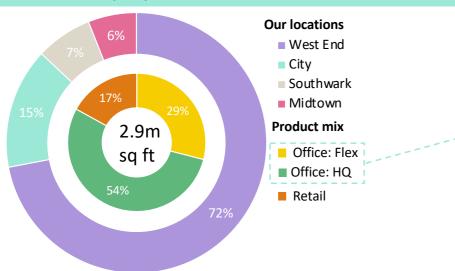


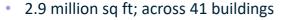
## **GPE** at a Glance



Delivering a premium office and retail offer into the most prime central London locations

### £3.1 billion¹ Property Portfolio – 94% Near Elizabeth line

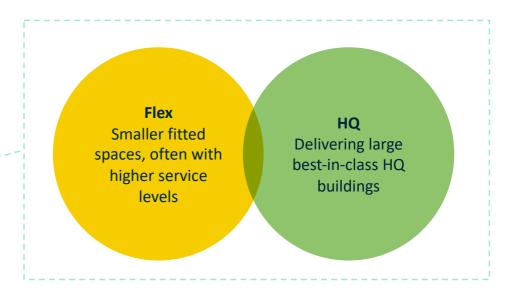




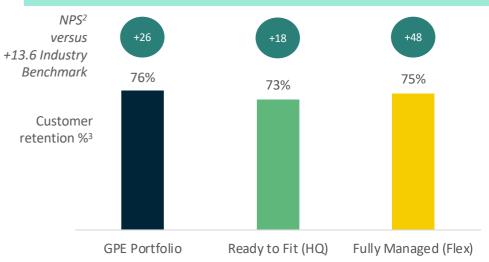
- Average capital value £1,239 psf
- HQ Development: 0.5 million sq ft on site
- Flex offices: 641,900 sq ft committed
- 5.5%/6.7% equivalent/reversionary yield
- Anticipated FY 26 rental growth

Portfolio: 4.0%-7.0%

Prime offices: 6.0%-10.0%



### **Customer First; Leading NPS, High Customer Retention**

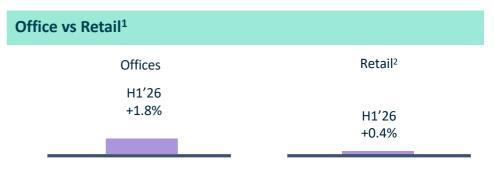


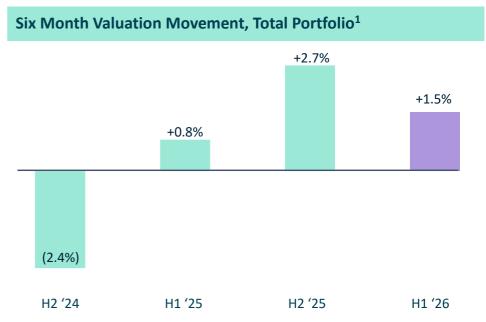
### A differentiated growth strategy: to deliver 10%+ RoE<sup>4</sup>

GPE.

Including share of Joint Ventures

		Movement %		
To 30 Sep'25	£m	6 months	12 months	
North of Oxford St	1,139.7	1.0%	2.7%	
Rest of West End	899.3	0.6%	4.0%	
Total West End	2,039.0	0.8%	3.3%	
Total City, Midtown & Southwark	488.7	(0.3%)	3.3%	
Investment portfolio	2,527.7	0.6%	3.3%	
Development properties	523.0	6.1%	8.2%	
Properties held throughout period	3,050.7	1.5%	4.1%	
Acquisitions	19.5	(0.6%)	(0.6%)	
Total portfolio	3,070.2	1.5%	4.1%	

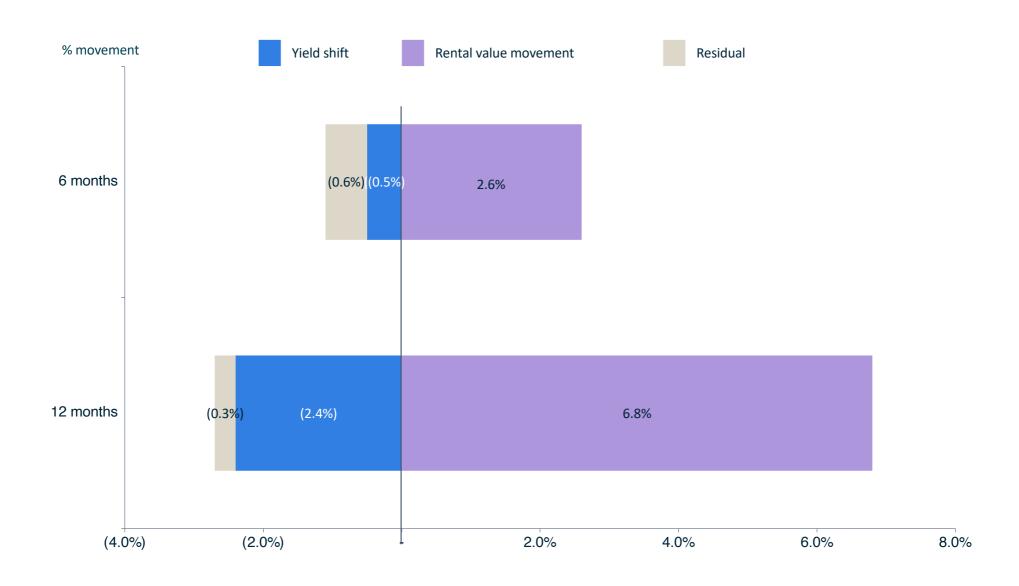




## The Valuation<sup>1</sup>

# GPE.

Drivers of valuation movement





Including share of Joint Ventures

	Net Initial Yield <sup>1</sup>		Equivalent Yield	
			Basis point +/-	
	%	%	6 month	12 month
North of Oxford Street				
Offices Retail	3.4% 4.0%	5.6% 5.5%	3 10	23 7
Rest of West End				
Offices	2.8%	5.0%	-6	-7
Retail	4.1%	4.8%	1	5
Total West End	3.1%	5.3%	1	11
City, Midtown and Southwark	3.9%	6.0%	10	31
Total Portfolio	3.5% (4.1% inc rent free)	5.5% (6.7% Reversionary	Yield)	15

Fully Managed spaces - valued on a split yield approach:

- Property yield applied to the fitted rent
- 8.5% yield applied to profit on the services income for committed space

Including share of Joint Ventures



		6 mor	6 months to		
	Value £m	Sep'25 £m	Change %	12 months %	
North of Oxford St	1,139.7	10.8	1.0%	2.7%	
Rest of West End	899.3	5.6	0.6%	4.0%	
Total West End	2,039.0	16.4	0.8%	3.3%	
City, Midtown and Southwark	488.7	(1.3)	(0.3%)	3.3%	
Investment portfolio	2,527.7	15.1	0.6%	3.3%	
Development properties	523.0	29.9	6.1%	8.2%	
Properties held throughout the perod	3,050.7	45.0	1.5%	4.1%	
Acquisitions	19.5	(0.1)	(0.6%)	(0.6%)	
Total portfolio	3,070.2	44.9	1.5%	4.1%	
				35	

Wholly Owned



		6 months to		
	Value £m	Sep'25 £m	Change %	12 months %
North of Oxford St	1,098.8	11.6	1.1%	2.6%
Rest of West End	534.6	3.2	0.6%	3.7%
Total West End	1,633.4	14.8	0.9%	3.0%
City, Midtown and Southwark	369.8	(3.7)	(1.0%)	5.3%
Investment portfolio	2,003.2	11.1	0.6%	3.4%
Development properties	523.0	29.9	6.1%	8.2%
Properties held throughout the period	2,526.2	41.0	1.6%	4.4%
Acquisitions	19.5	(0.1)	(0.6%)	(0.6%)
Total portfolio	2,545.7	40.9	1.6%	4.3%
				36

# **The Valuation**

Joint Ventures (100%)



		6 month	s to	
	Value £m	Sep'25 £m	Change %	12 months %
	LIII	LIII	70	70
North of Oxford St	81.7	4.6	5.9%	(1.8%)
Rest of West End	729.5	31.7	4.5%	0.7%
Total West End	811.2	36.3	4.7%	0.4%
City, Midtown and Southwark	237.8	(F.O)	(2.49/\	2.0%
City, Midtowii and Southwark		(5.9)	(2.4%)	2.0%
Investment portfolio	1,049.0	30.4	3.0%	0.8%
•	,			
Development properties	-	-	-	-
Properties held throughout the period	1,049.0	30.4	3.0%	0.8%
Acquisitions	-	-	-	-
Total portfolio	1,049.0	30.4	3.0%	0.8%
	1,049.0	30.4	3.0%	0.8%
				37

# The Valuation<sup>1</sup>

GPE.

ERV and reversionary potential

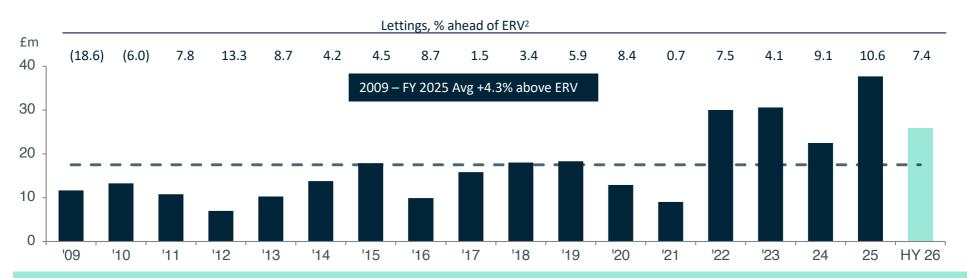
	Mo	vement in	ERV	Average Office Rent Passing	Average Office ERV	Reversionary Potential
To 20 Com/25	6 mont	hs	12 months			
To 30 Sep'25	%	£m	%	£ per sq ft	£ per sq ft	%
North of Oxford St						
Offices	2.9%	2.1	7.7%	105.90	119.10	9.8%
Retail	1.7%	0.3	5.4%			14.1%
Rest of West End						
Offices	2.7%	1.5	7.9%	145.00	164.10	11.2%
Retail	2.2%	0.3	4.2%			5.5%
Total West End	2.7%	4.2	7.1%	118.40	135.10	10.2%
City, Midtown & Southwark						
Offices	2.5%	2.1	6.3%	82.10	88.10	9.8%
Retail	-	-	-			
Total City, Midtown & Southwark	2.5%	2.1	6.3%			9.5%
Total Let Portfolio	2.6%	6.3	6.8%	104.10	111.60	10.0%

1. Including share of Joint Ventures

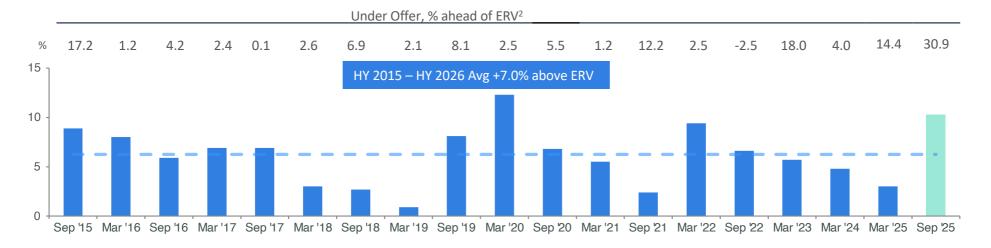
# **GPE Leasing Progress**



#### **GPE: Investment Portfolio Lettings<sup>1</sup>**



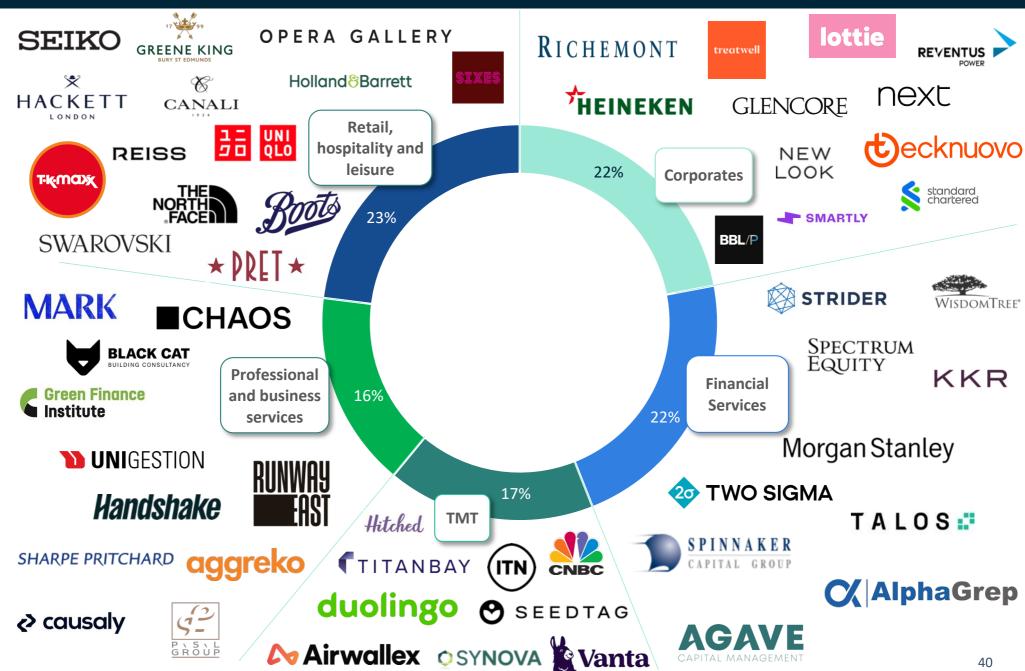
#### **GPE: Space Under Offer<sup>3</sup>**



- 1. 100%, inc. development lettings, excludes pre lets avg. per year for period Mar '09 Mar '25
- 2. % ahead of March ERVs excluding short-term lets ahead of development 3. As at reporting date; avg for Sept '15 Sep '25.

### **Portfolio Customer Mix**

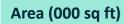


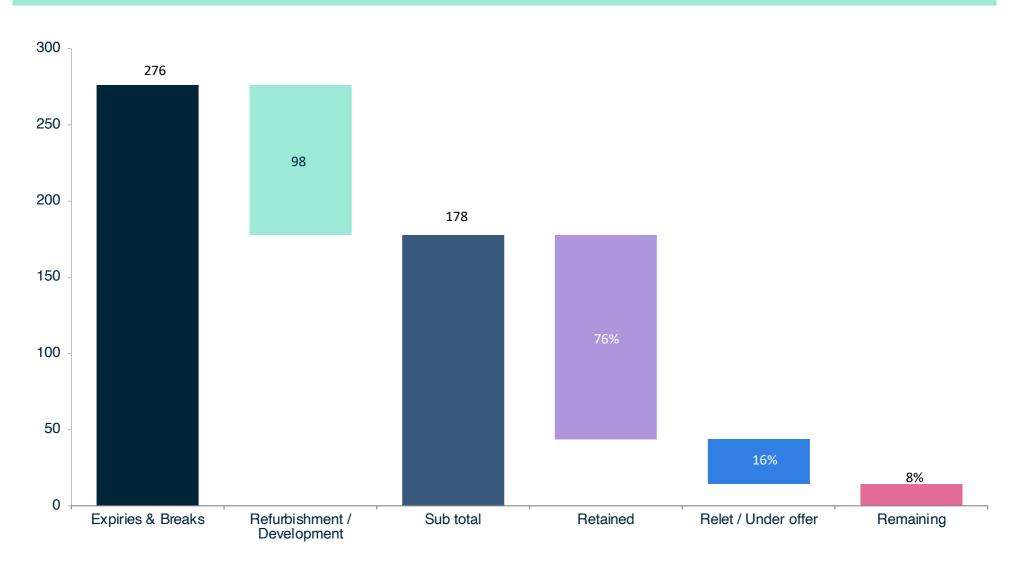


# **Portfolio Management**

GPE.

Customer retention, 12 months to Sep'25<sup>1</sup>

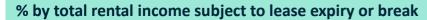




# **Portfolio Management**

GPE.

Expiry profile<sup>1</sup>



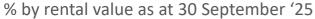


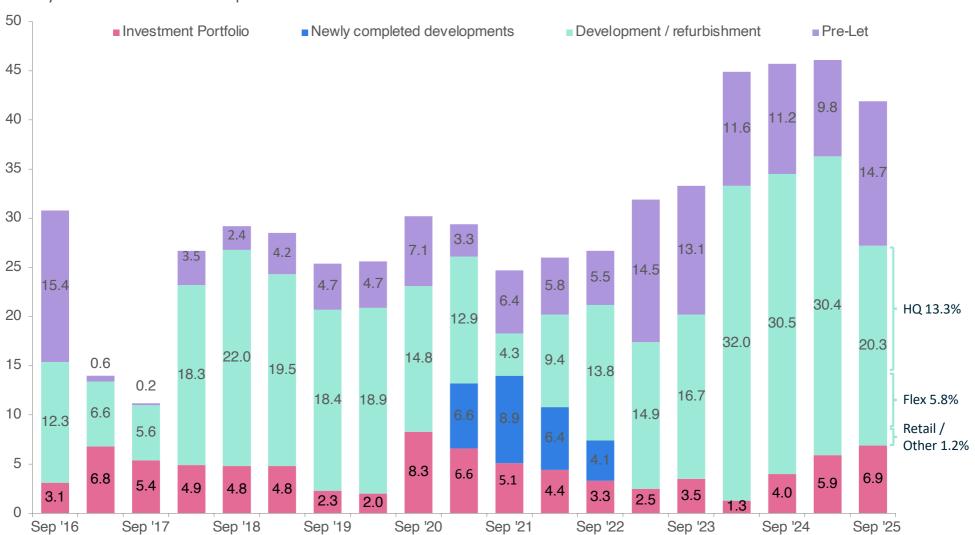
# **Portfolio Management**

GPE.

43

Void rate, % by rental value<sup>1</sup>







# **Balance Sheet**

# GPE.

Proportionally consolidated for Joint Ventures

£m	Group	JVs	Total	Mar '25
Investment property	2,545.7	524.5	3,070.2	2,869.3
Other assets	39.6	3.7	43.3	31.3
Net debt at book value	(973.6)	14.9	(958.7)	(795.2)
Other liabilities	(98.9)	(14.5)	(113.4)	(104.7)
Net assets and EPRA NTA	1,512.8	528.6	2,041.4	2,000.7
Fair value of financial liabilities	43.7	-	43.7	46.5
EPRA NDV	1,556.5	528.6	2,085.1	2,047.2
EPRA NTA per share (diluted)	374p	130р	504p	494p
EPRA NDV per share (diluted)	384p	130p	514p	506p

### **Income Statement**

GPE.

Proportionally consolidated for Joint Ventures

£m	Group	JVs	Total	Sep '24
Rental income	35.0	7.9	42.9	39.2
Other income	-	1.6	1.6	-
Fees from joint ventures	1.3	-	1.3	1.0
Property and administration costs	(24.6)	(1.9)	(26.5)	(25.4)
Revaluation of other investments	0.2	-	0.2	(0.1)
Finance costs	(3.6)	(2.4)	(6.0)	(6.4)
Fair value movement of derivatives	-	-	-	(0.4)
Profit before revaluation of investment property	8.3	5.2	13.5	7.9
Revaluation of investment property	39.4	4.3	43.7	22.0
Tax	1.7	-	1.7	(0.2)
Reported profit after tax	49.4	9.5	58.9	29.7
EPRA Earnings				
Profit before revaluation of investment property	8.3	5.2	13.5	7.9
Add: Tax	1.7	-	1.7	-
Less: revaluation of other investments	(0.2)	-	(0.2)	0.1
Add: Debt cancellation costs	-	-	-	0.1
Less: Deferred tax in respect of adjustment	(0.1)	-	(0.1)	-
Add: Exceptional items; IT transformation costs	0.8	-	0.8	-
Add: fair value movement of derivatives	-	-	-	0.4
EPRA earnings	10.5	5.2	15.7	8.5
EPRA EPS	2.6p	1.3p	3.9p	2.3p

# **EPRA Performance Measures**

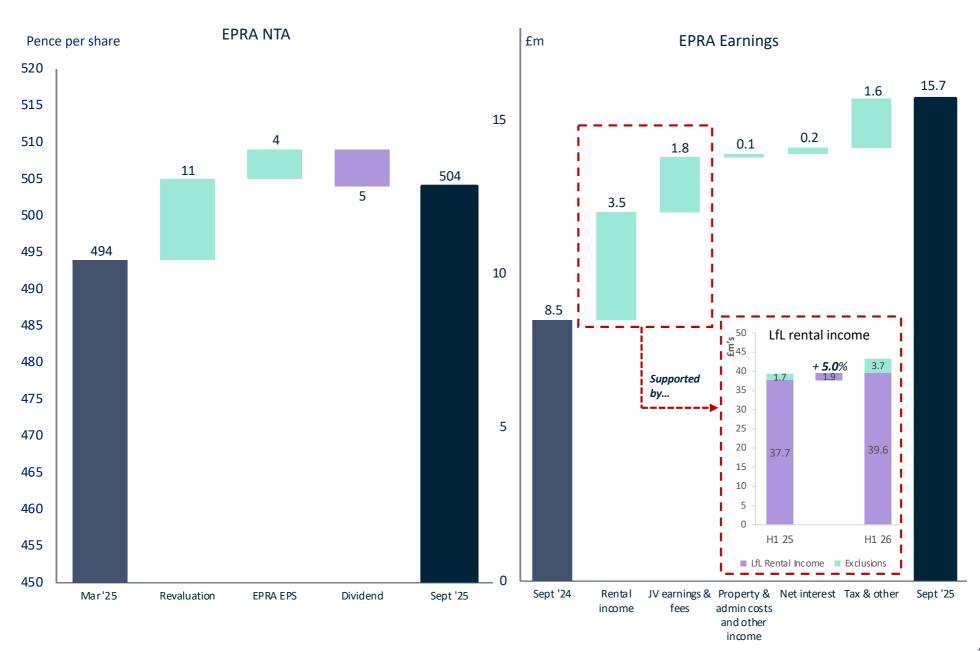


Measure	Sep '25	Mar '25
EPRA Net Tangible Assets	£2,041.4m	£2,000.7m
EPRA NTA per share	504p	494p
EPRA NDV	£2,085.1m	£2,047.2m
EPRA NDV per share	514p	506p
EPRA NRV	£2,265.4m	£2,210.0m
EPRA NRV per share	559p	546p
EPRA LTV	34.0%	30.8%
	Sep '25	Sep '24
EPRA earnings	£15.7m	£8.5m
Diluted EPRA EPS	3.9p	2.3p
EPRA costs (by portfolio value)	1.5%	2.0%

### **EPRA NTA and Earnings**



NTA up 2.0%; EPRA Earnings up 84.7% driven by higher rental income



# Like-for-like rents<sup>1</sup>

GPE.

Including joint ventures at share

		Perio	od to:		НҮ			
	March '22	March '23	March '24	March '25	Sept '25			
Portfolio ERV (£m)	147.2	170.9	214.5	253.7	261.9			
Like–for-like movement	+3.0%	+2.1%	+3.8%	+5.0%	+2.6%			
Rent roll (£m)	104.1	106.4	107.5	123.2	138.3			
Absolute movement	+9.3%	+2.2%	+1.0%	+14.6%	+12.3%			
Rental income (£m)	87.4	90.7	92.3	83.9	43.3			
Like-for-like movement <sup>1</sup>	+4.3%	+6.5%	+4.1%	(0.7%)	+5.0%			
			. – – – –					
	Driven by lease rest at Mount Royal, W1 enable new lettings TK Maxx and Café	I in GVP to including to	Rent reviews and new lettings at wells&more, W1 plus floor by floor Fully Managed deliveries (Bramah, Elsley House & Kent House)					

<sup>1.</sup> Includes rent received and impact of straight lining, excludes services income on Fully Managed space; calculated on a property-by-property basis, excludes sales, purchases and buildings going into or out of refurbishment/development.

### **Administration Costs**





### **Robust Debt Metrics**

GPE.

Low-cost debt book

	Pro Forma <sup>5</sup>	Sep '25	Mar '25
Net debt excluding JVs¹ (book value £m)		998.7	835.7
Gearing (net debt/net equity)		49.0%	41.9%
Total net debt including 50% JV cash balances (£m)		984.9	820.9
EPRA loan-to-property value	28.2%	34.0%	30.8%
		Sep '25	Mar '25
Interest cover ratio as per bank covenants		15.5x	10.9x
Weighted average cost of debt <sup>2</sup>		5.0%	5.2%
Net debt to EBITDA <sup>3</sup>		25.0x	24.2x
Weighted average interest rate <sup>4</sup>		4.6%	4.7%
Weighted average interest rate (Fully Drawn) <sup>4</sup>		4.6%	4.9%
% of debt fixed / hedged		72%	85%
Cash & undrawn facilities (£m)	462	212	376

<sup>1.</sup> Excluding customer deposits 2. For the period (including costs) 3. Calculated with both proportionally consolidated net debt and EBITDA

<sup>4.</sup> As at balance sheet date (drawn, excluding costs) 5. Pro forma for the sale of 1 Newman Street, W1

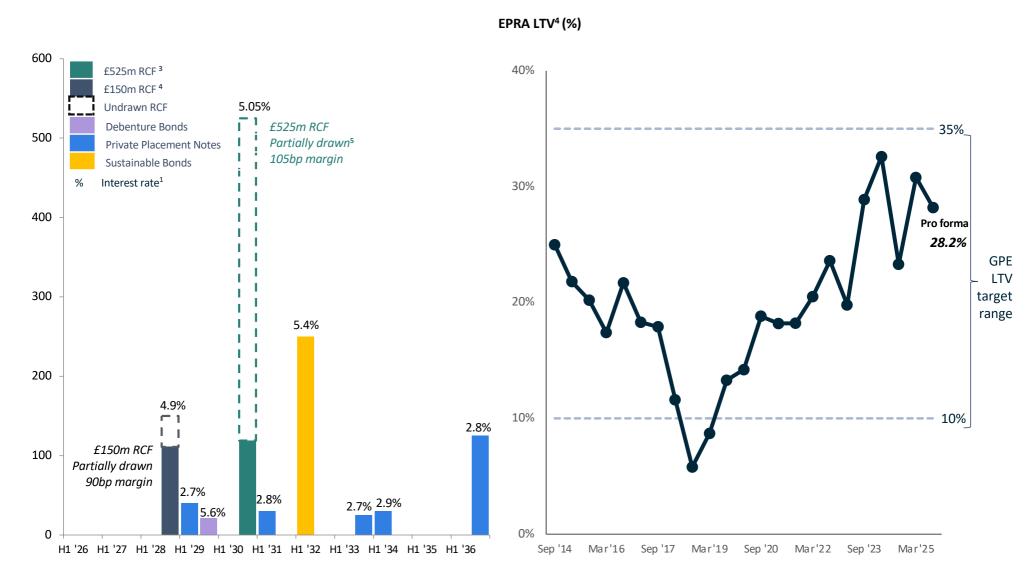
### **Robust Debt Metrics**



Debt maturity profile

Attractive Debt Profile<sup>2</sup>: 5.9yrs WADM; Well Positioned

**GPE Target LTV Range = 10%-35% through the Cycle** 



<sup>1.</sup> Excludes utilisation and commitment fees and issue discount cost 2. Pro forma for £525m RCF and £75m repayment of Term Loan

<sup>3.</sup> Possible Extension to Oct '29

### **Joint Venture Business**

GPE.

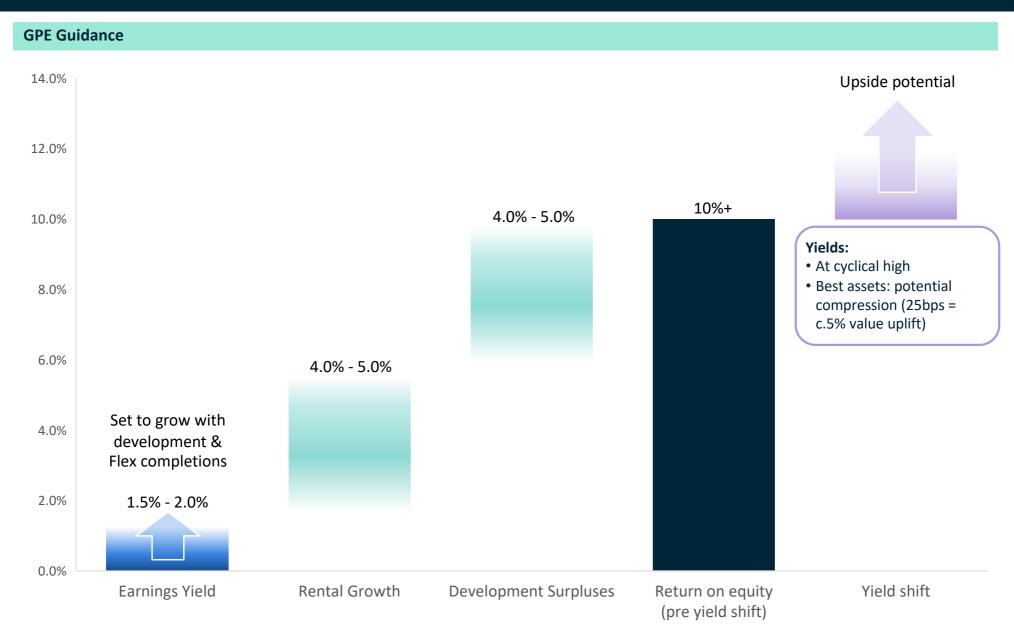
**Contribution to Group** 



### **RoE 10%+ into Medium Term**

GPE.

Clear path to double digit annual TAR

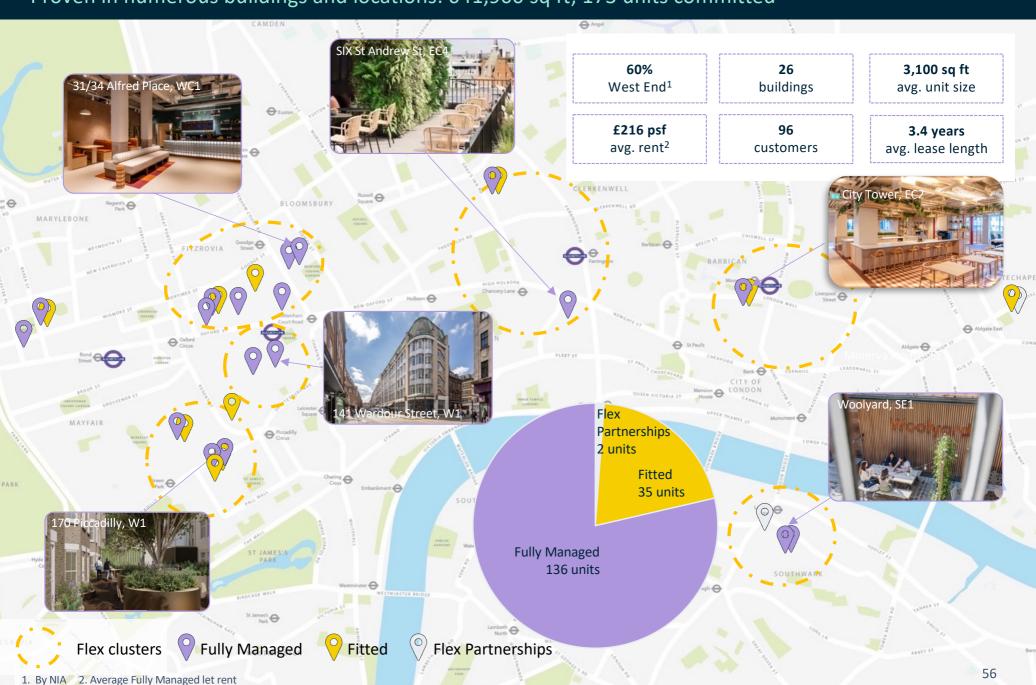




# Well-Located, Premium Buildings in Targeted Clusters

GPE.

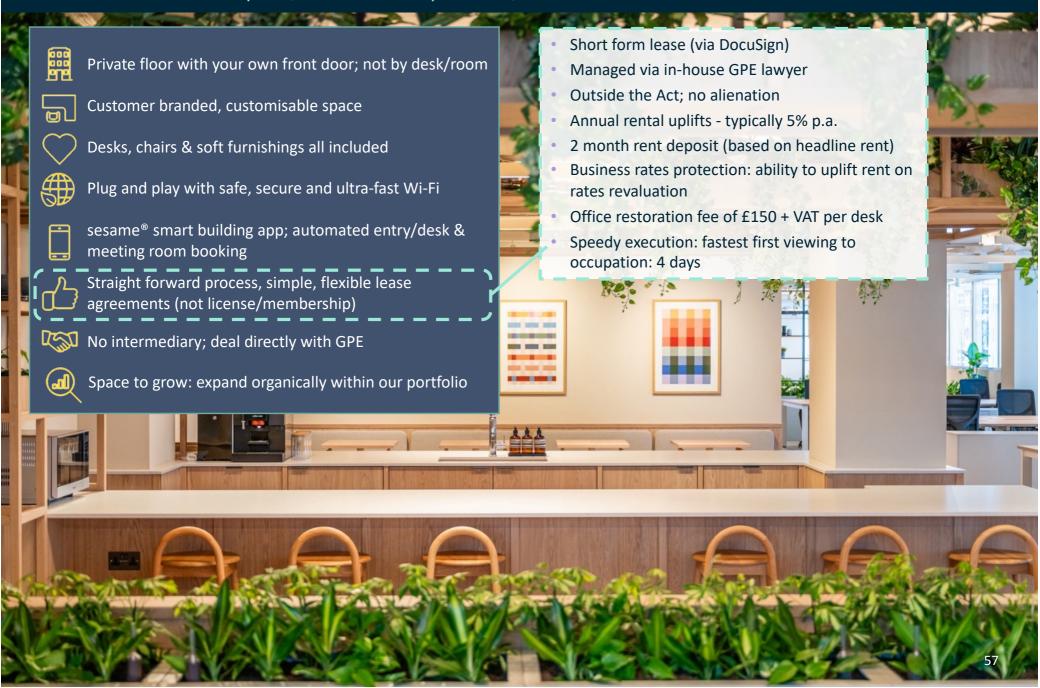
Proven in numerous buildings and locations: 641,900 sq ft; 173 units committed



# **Our Fully Managed Offer**

GPE.

Premium GPE-owned space; hassle-free experience; all-in-one bill



### **Our Fully Managed Offer**

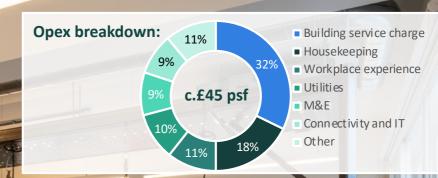
With high quality service as standard





All inclusive office offer:

- Community manager
- Business rates
- Food & beverage
- Utilities
- Cleaning
- Maintenance inc. handyman service
- Planting
- Waste management



No. of units<sup>1</sup> 136

Annualised rent roll / NOI £50m / £25m

Average lease term 2.8 years term certain

Average unit size 2,900 sq ft

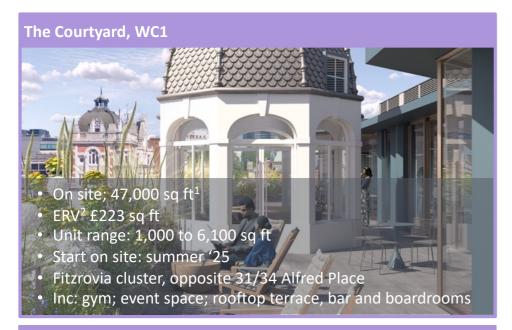
Average rent £216 psf, +103% v Ready to Fit<sup>2</sup>

1. Including committed at 30 Sep 25. 2. Net effective NOI vs Ready to Fit, deals completed in 12 months to 30 Sep 2025

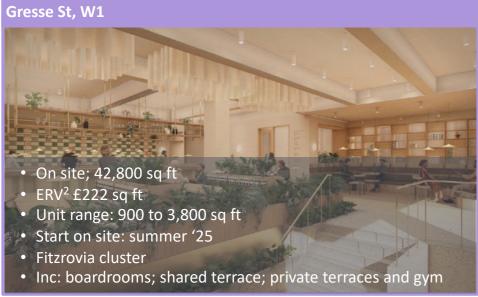
### **Fully Managed: Three Significant Refurbishment Schemes**

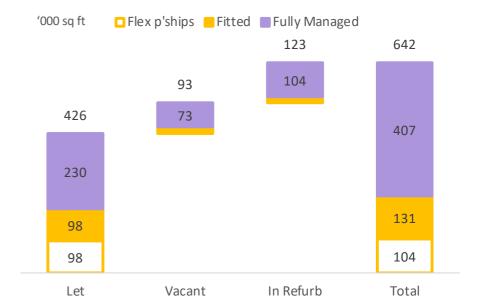


Collectively delivering best in class space into our target clusters





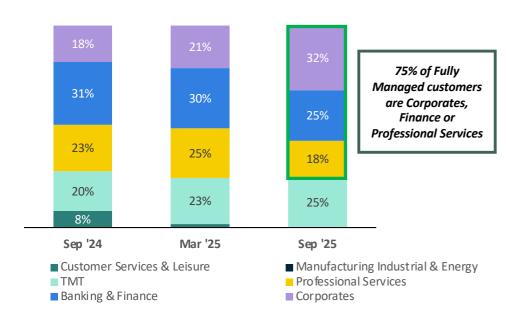




### **Fully Managed: Our Customer and Submarket Mix**

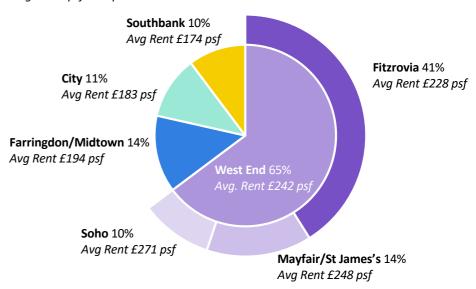


#### **Customer mix: predominantly well-established companies**

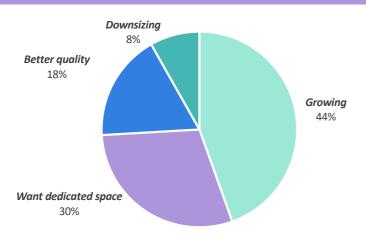


#### **GPE** submarket mix: focus on key clusters

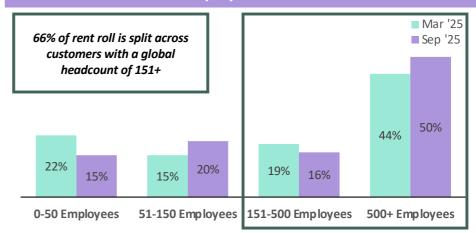
% committed at Sep '25 (inc. on site refurbs) Avg Rent £psf at Sep '25



#### Reasons new customers are attracted to GPE Fully Managed<sup>1</sup>



#### Half of customers >500 employees<sup>2</sup>



1. New customers since Apr 25 2. LinkedIn, weighted by GPE rent roll

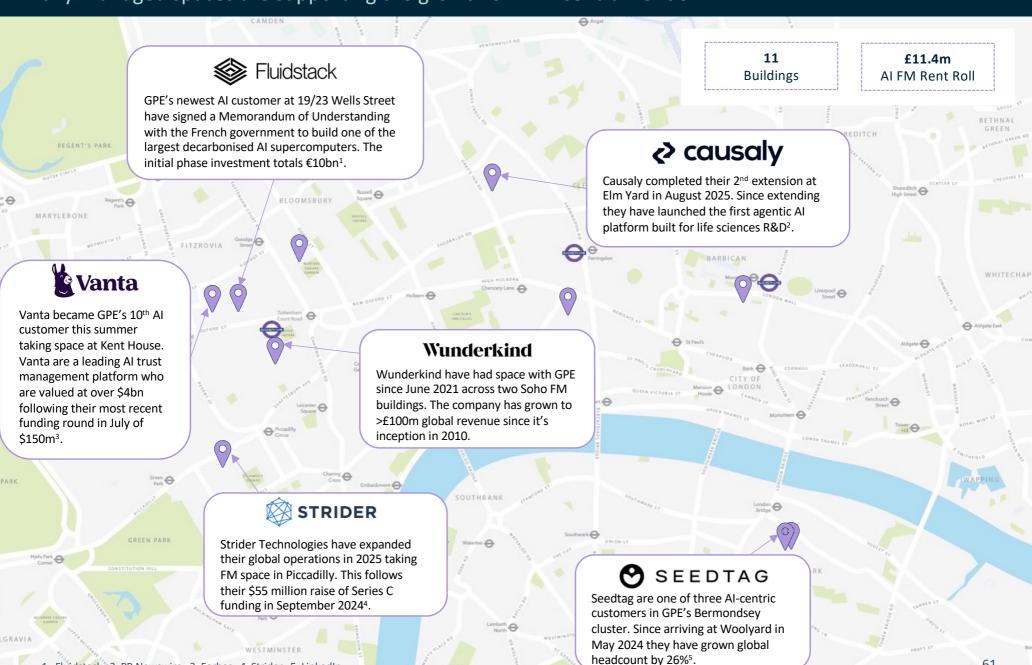
### **Fully Managed: Thriving AI Customers**

1. Fluidstack 2. PR Newswire 3. Forbes 4. Strider 5. LinkedIn.

GPE.

61

Fully Managed spaces are supporting the growth of AI in central London



# **Our Fully Managed Performance**



How we measure performance

	Target	Lettings 12mths to Sep '25	Calculation	Purpose
Yield on cost	6.0%+	6.5%	Flex NE rent – opex – voids  Book value + Capex  Average over 10 years post refurb	Relative income return on capital invested
Services margin	20%	35%	Fully Managed NE rent – Opex <u>– Fitted NE rent</u> Opex	Excess income being generated for every £1 of opex spent to provide Fully Managed service
Net effective rent beat	50%+	103%	Flex NE rent – Opex Ready to Fit NE rent	Additional rent being generated from Flex
10yr cashflow beat	35%	61%	Flex 10yr net cashflow Ready to Fit 10 yr net cashflow	Additional cashflow being generated from Flex, ignoring valuation movement
Average lease term	n/a	Break: 2.3yrs Expiry: 2.8yrs	Years from lease start to a) first break and b) lease expiry	Flex customers' lease terms comparable to Ready to Fit

#### Key assumptions / definitions:

- **NE (Net Effective) Rent**: Headline rent rent free
- Net cashflow: NE rent, after opex, voids and capex
- Opex: For Fully Managed; service provision, business rates, legal/letting/broker fees, SDLT
- Voids: 50% customers vacate on expiry, with 3 month void equates to occupancy of 95%
- Capex: Initial CAT A/B capex, plus £5psf p.a. refresh over 10 years



### The Case for London

Europe's leading commercial city





#### Large

- Largest city economy in Europe; c.24% of UK GDP
- 1.2% forecast growth for 2026<sup>7</sup>

#### Leading

- Global leadership in finance, services, tech and retail
- #1 European city for digital technology FDI<sup>1</sup>
- Growth powered by AI: 50,400 people in AI roles<sup>6</sup>; 1,300 AI companies<sup>6</sup>
- 300 VC / Private Equity firms<sup>6</sup>

#### **Entrepreneurial**

- Growing educated and entrepreneurial workforce; 9.6m by 2035<sup>2</sup>
- Three of top ten universities globally in London hinterland
- 21 of top 150 European Start Up hubs based in London<sup>3</sup>

#### **Connected**

- Significant investment in infrastructure and public transport
- Elizabeth Line opened; HS2 under construction
- Ranked #1 European city for public transport by commuters<sup>4</sup>

#### Scale

- Large, liquid real estate market; leading destination for global investment
- Strong rule of law; favourable time zone; common language

#### Undersupplied

- Structural undersupply of Prime, sustainable high-quality space
- Forecast construction needs to grow by 84% to meet current demand<sup>5</sup>

#### London will continue to outperform

### **London Market Conditions**

GPE.

London growing and set to outperform the wider UK





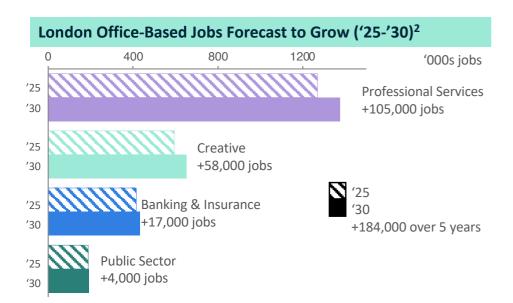
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'18

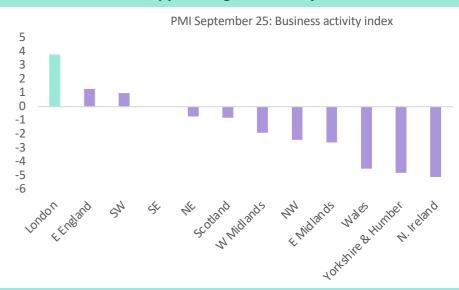
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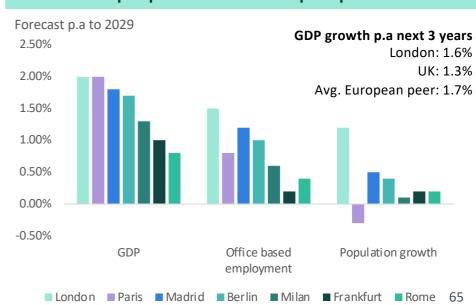
'24



#### London Remains in Upper Range of Activity; vs. Rest of UK1



#### Medium term prospects: London > European peers<sup>2</sup>



30

'06

'08

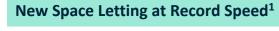
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'14

### **London Market Conditions**

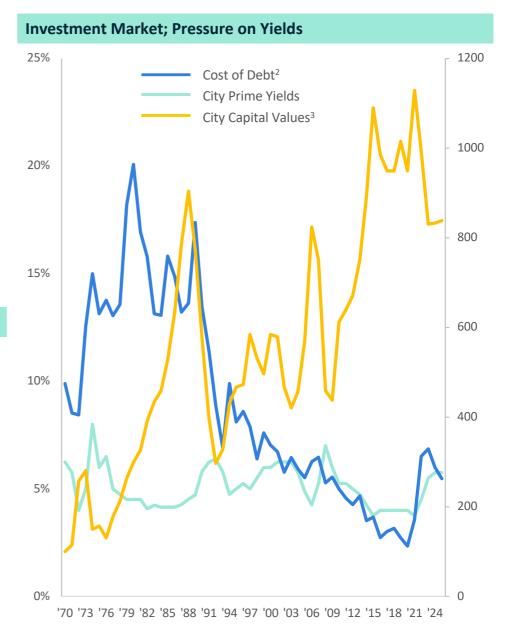






#### Central London Yields¹ corrected aggressively





### **London Market Conditions**

GPE.

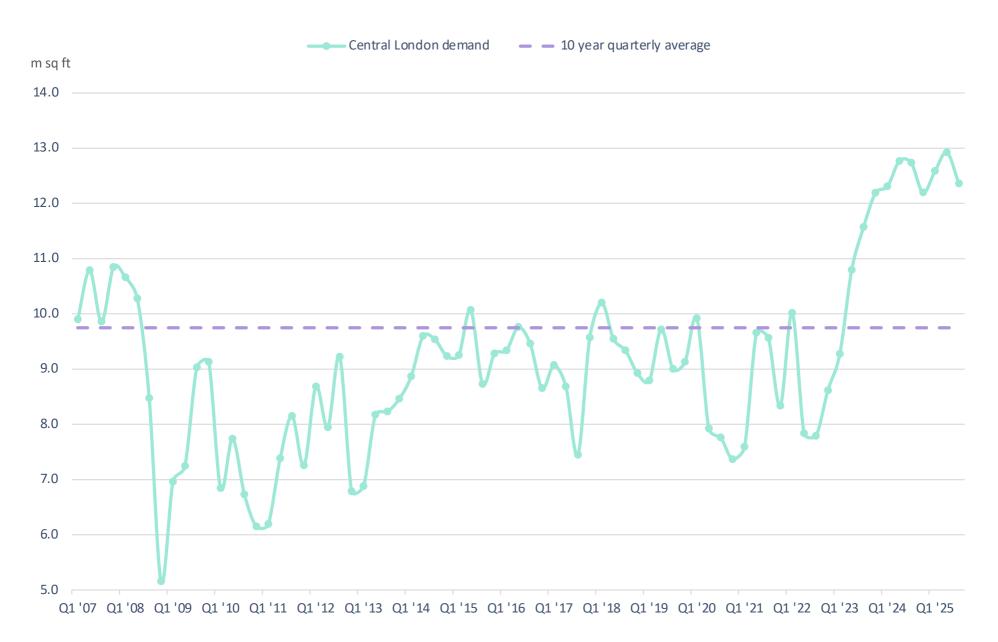
**Active Demand** 



### **Central London Active Demand**



**Active Demand** 



# **City Active Demand**

GPE.

>5,000 sq ft

																								(	Change	
000 sq ft	Sep '14	Mar '15	Sep '15	Mar '16	Sep '16	Mar '17	Sep '17	Mar '18	Sep '18	Mar '19	Sep '19	Mar '20	Sep '20	Mar '21	Sep '21	Mar '22	Sep '22	Mar '23	Sep '23	Mar '24	Sep '24	Mar '25	Sep '25	12 mths	1 <sup>st</sup> 6 mths	2 <sup>nd</sup> 6 mths
Professional Services	1,591	1,209	1,177	1,136	945	1,422	951	1,601	1,716	1,347	1,991	2,739	2,545	2,334	2,531	2,097	2,582	2,424	2,560	2,861	3,123	2,592	3,426	10%	-17%	32%
Banking and Finance	1,637	1,965	2,706	1,370	1,522	1,792	1,094	2,106	2,686	2,010	1,187	1,669	777	1,306	2,312	2,519	1,228	2,532	3,680	3,243	4,009	4,031	3,824	-5%	1%	-5%
Technology, Media & Telecomms (TMT)	1,424	1,550	1,525	1,464	1,576	1,259	997	1,193	541	858	902	1,330	1,444	731	1,220	1,338	688	721	1,232	1,481	895	1,275	1,311	46%	42%	3%
Service Industry	1,760	961	812	1,307	1,045	1,131	971	1,316	1,567	1,392	1,529	1,046	886	641	795	894	907	683	643	1,216	1,355	1,100	567	-58%	-19%	-48%
Public Administration and Institutions	747	440	350	709	486	355	181	242	288	235	335	285	419	388	393	623	433	560	508	516	718	375	596	-17%	-48%	59%
Manufacturing	331	277	122	240	130	477	320	293	486	210	224	62	40	0	61	95	339	84	201	390	272	587	294	8%	116%	-50%
Other	0	40	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0%	0%	0%
Total	7,489	6,441	6,691	6,226	5,703	6,436	4,515	6,753	7,285	6,052	6,168	7,130	6,111	5,400	7,312	7,565	6,175	7,003	8,823	9,708	10,372	9,960	9,881	-5%	-4%	-1%

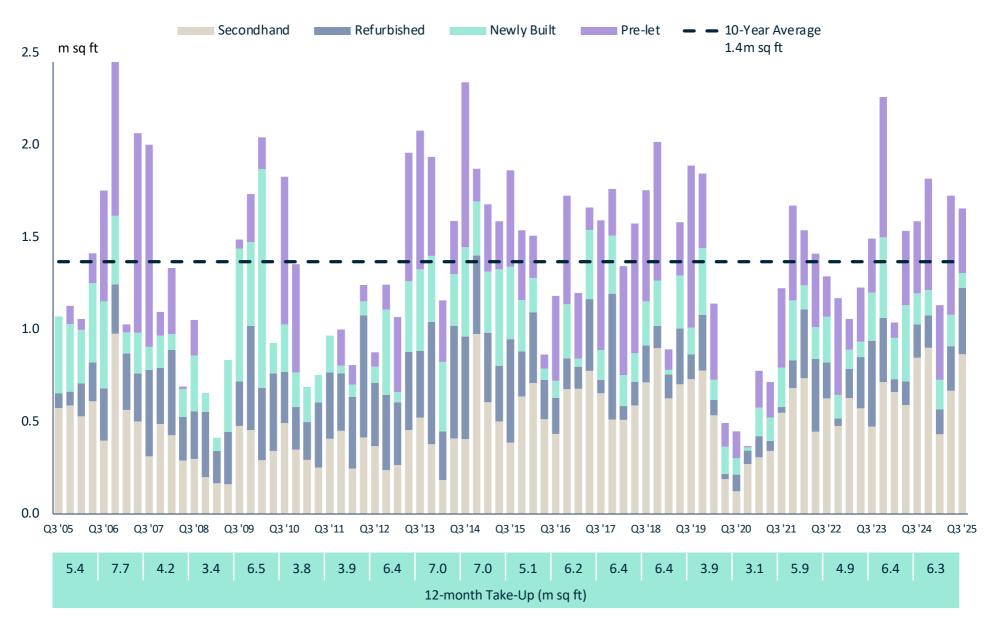
# **West End Active Demand**

GPE.

>5,000 sq ft

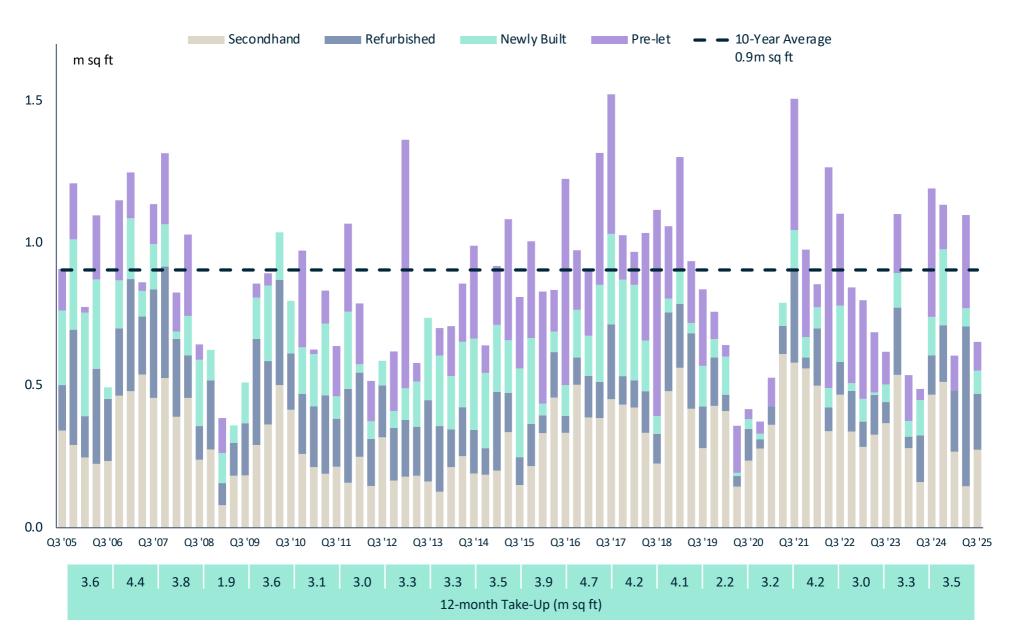
000 sq ft	Sep '14	Mar '15	Sep '15	Mar '16	Sep '16	Mar '17	Sep '17	Mar '18	Sep '18	Mar '19	Sep '19	Mar '20	Sep '20	Mar '21	Sep '21	Mar '22	Sep '22	Mar '23	Sep '23	Mar '24	Sep '24	Mar '25	Sep '25	12 mths	1 <sup>st</sup> 6 mths	2 <sup>nd</sup> 6 mths
Professional Services	263	267	301	242	379	422	332	573	443	273	228	220	379	233	483	365	191	535	1,064	900	594	244	405	-32%	-59%	66%
Banking and Finance	443	520	440	213	370	564	515	734	736	1,111	741	973	749	693	1,068	1,187	864	1,300	2,196	1,325	916	1,044	970	6%	14%	-7%
Technology, Media & Telecomms (TMT)	806	973	1,034	1,043	1,574	959	869	1,086	595	407	645	1,085	939	643	991	1,254	701	741	1,288	1,437	900	874	788	-12%	-3%	-10%
Service Industry	634	418	618	664	704	639	844	964	1,056	1,281	930	911	874	715	688	620	728	731	736	593	515	529	436	-15%	3%	-18%
Public Administration and Institutions	312	278	118	245	462	325	327	620	531	357	183	210	328	290	234	222	28	133	474	449	205	347	113	-45%	69%	-68%
Manufacturing	229	312	234	148	483	503	351	167	601	346	434	229	211	209	174	235	253	312	348	269	158	328	176	11%	107%	-46%
Other	0	0	0	0	25	25	250	0	0	0	0	0	0	0	5	0	0	0	0	11	0	0	50	0%	0%	0%
Total	2,686	2,768	2,743	2,557	3,995	3,438	3,489	4,145	3,962	3,776	3,160	3,627	3,478	2,782	3,642	3,881	2,764	3,751	6,105	4,982	3,287	3,365	2,937	-11%	2%	-13%



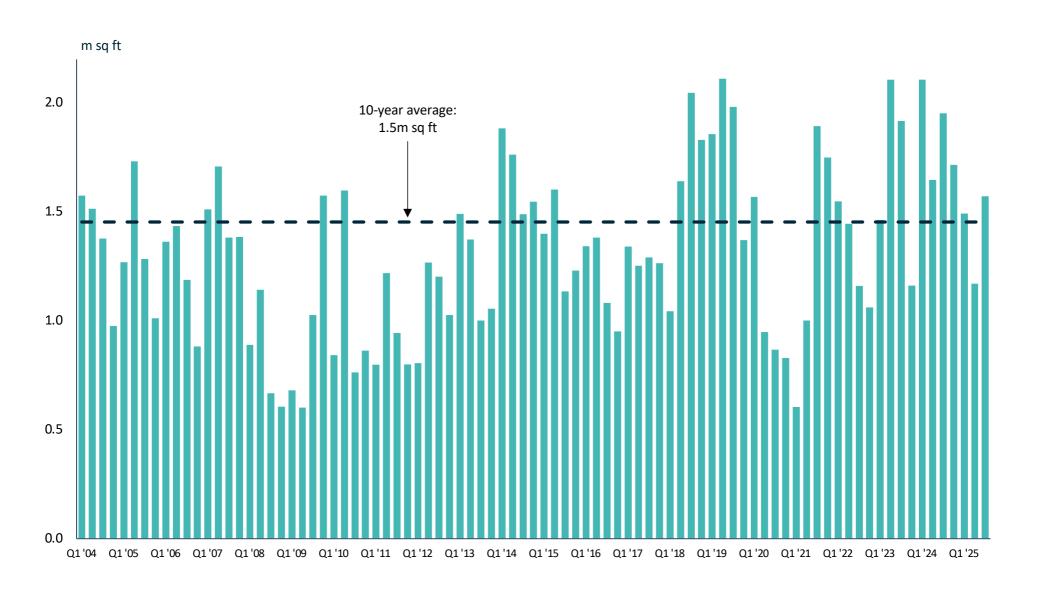


# **West End Take-Up**



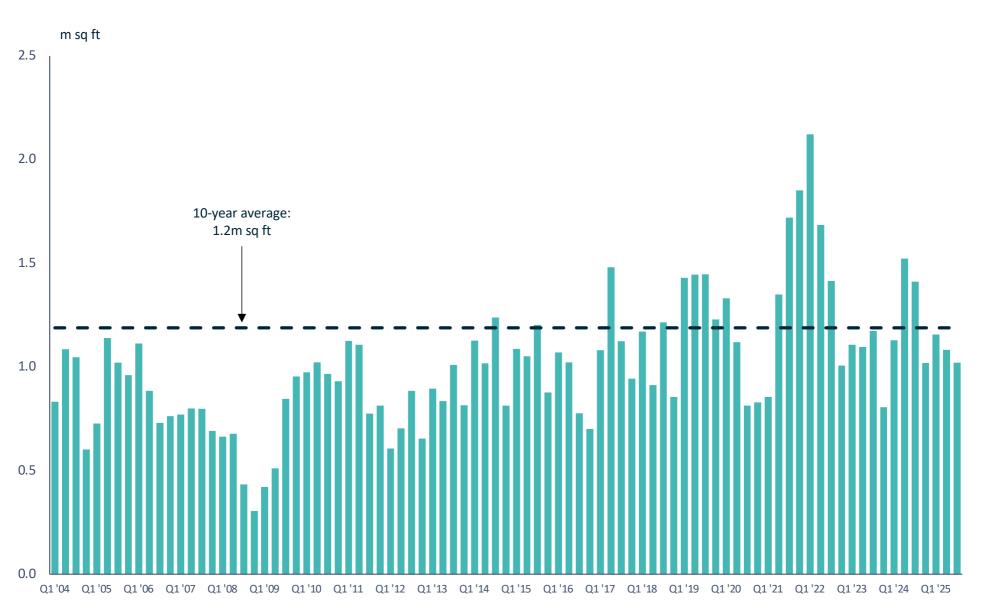






## **West End Office Under Offer**





## **Central London Vacancy**



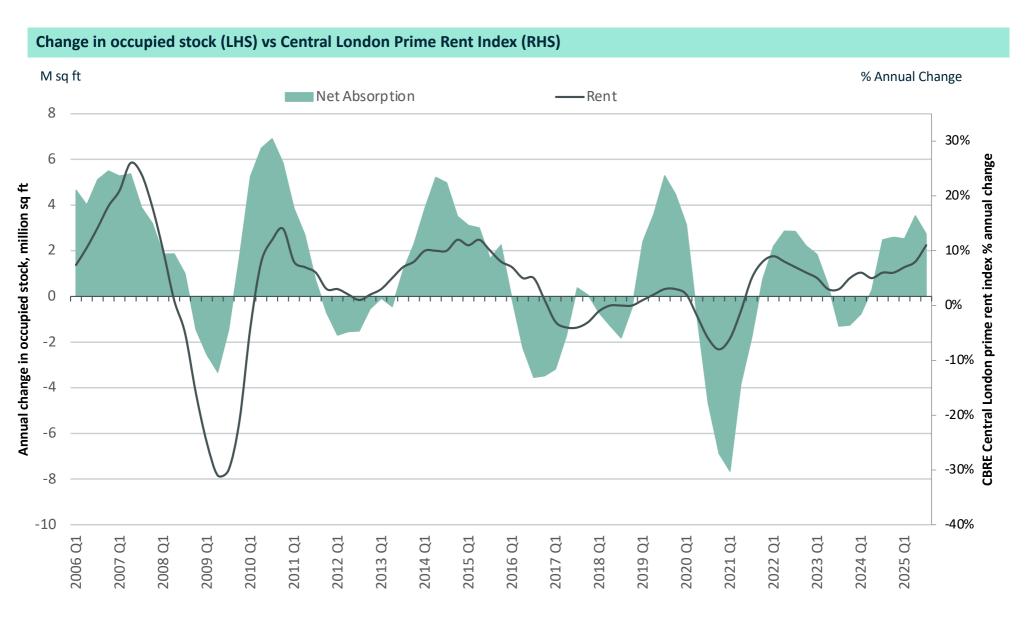
Newly built & total vacancy (sq ft) as a % of total stock



## **Central London Demand**

GPE.

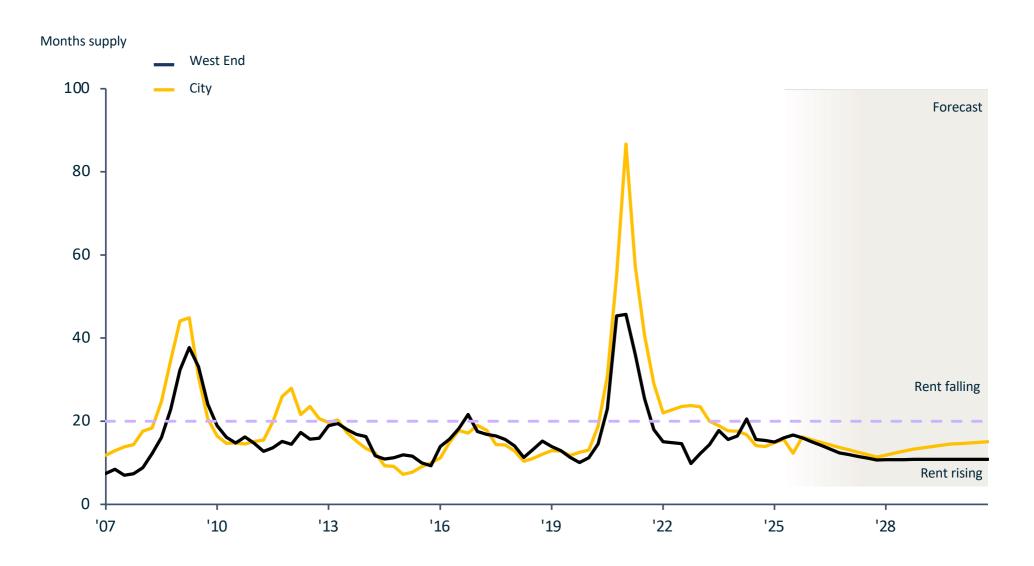
Q1 Net Absorption



## **London Market Conditions**



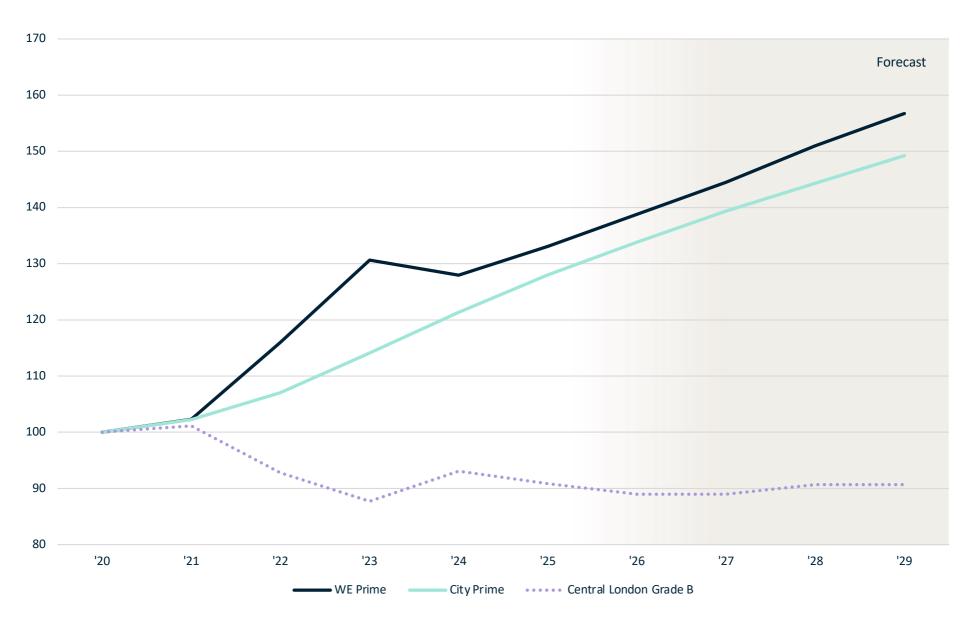
### **PMA: Office Market Balance**



## **Rental Growth Forecasts**

GPE.

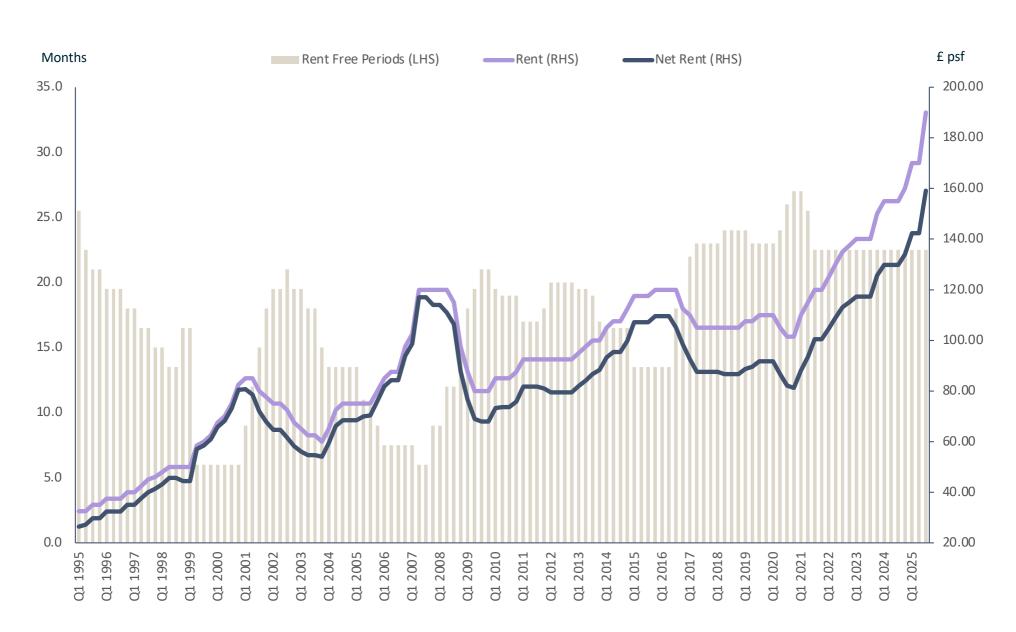
City and West End Prime vs Grade B



## **West End Top Prime Rents**

GPE.

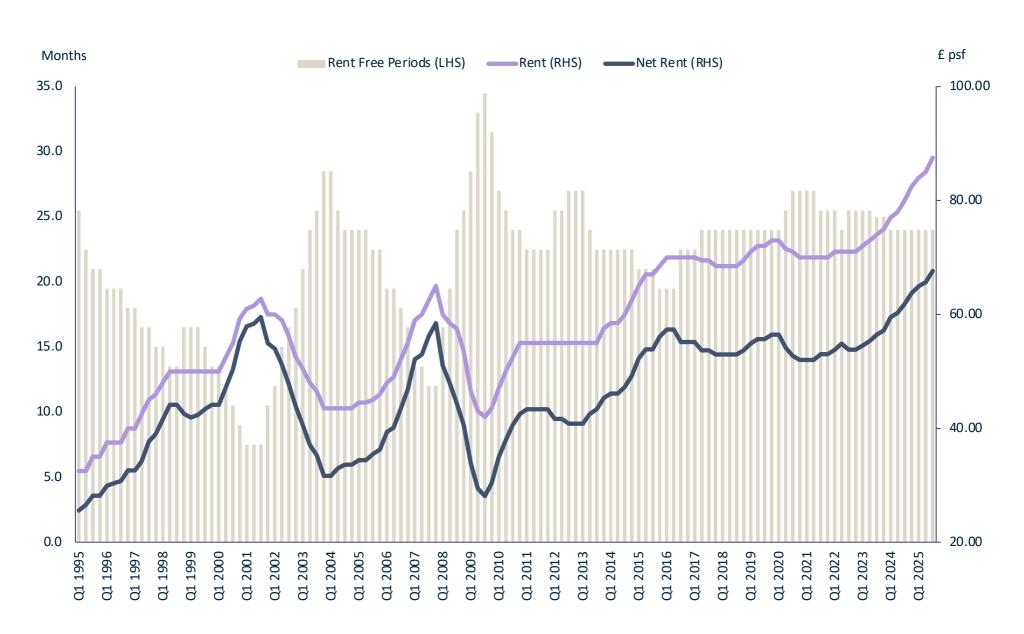
vs. rent free periods



## **City Top Prime Rents**

GPE.

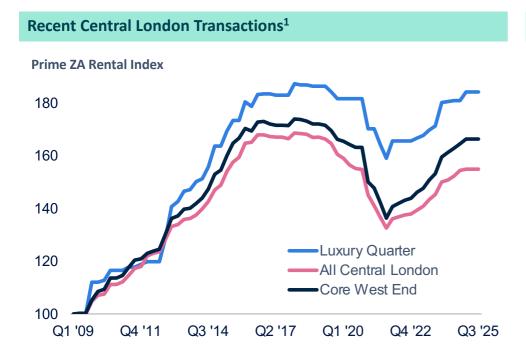
vs. rent free periods

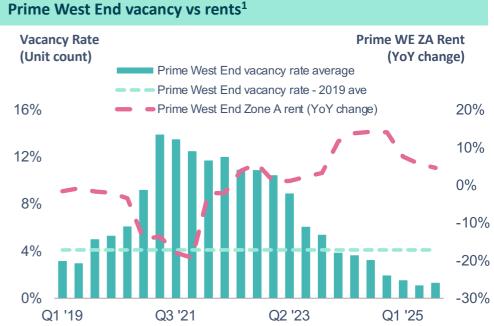


### Retail

GPE.

Vacancy continues to fall, rents continue to grow and retailers active





### **Recent Oxford Street Transactions**



MANGO















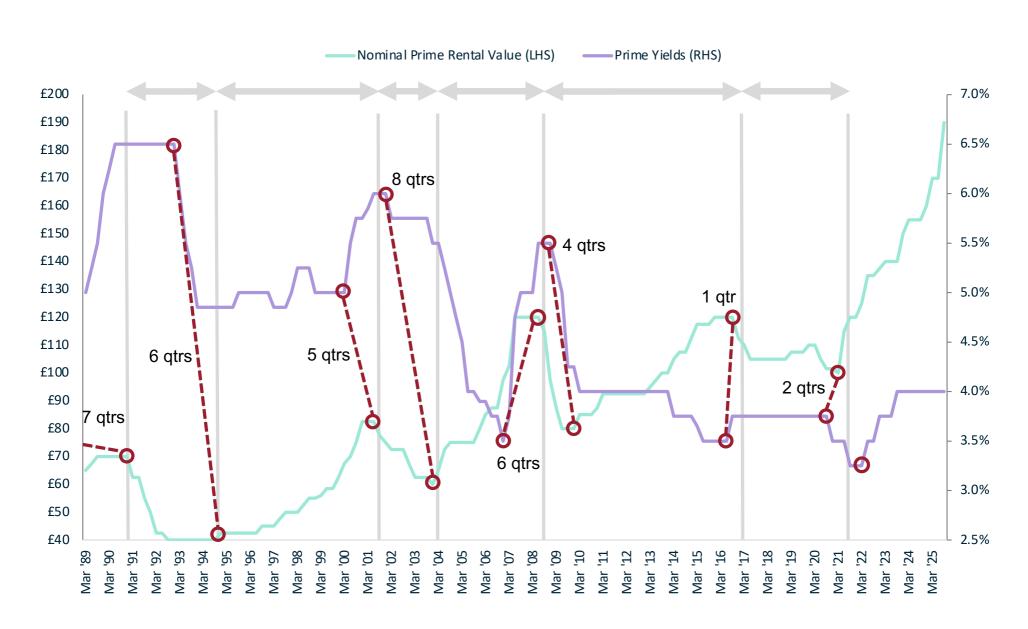




## **History of Rental Lags to Yield Moves**

GPE.

West End Prime yields and rental growth



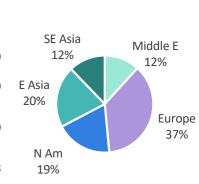
## **Equity Demand and Supply**

GPE.

Central London investment & development property

### **Equity Demand<sup>1</sup>**

	20	4.4	20	45	20	46	20	4.7	20	10	20	10	2020	20	24	20	22	20	22	20	2.4	20	25
	20:		20		20:		20:		20		20		2020			20		20		20		20:	
£bn	May	Nov	Nov	May	Nov																		
Private	6.5	6.5	9.0	9.0	7.5	14.0	15.5	15.5	14.4	13.7	13.8	14.3	16.3	15.7	16.0	11.3	10.0	9.4	7.8	7.8	6.3	7.0	7.0
UK REITs	2.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.2	1.5	1.8	1.8	2.0	2.5	2.5	2.0	2.0	1.2	1.0	0.8	1.1	1.0	1.0
Sovereign / Overseas Funds	11.5	17.0	18.0	16.0	17.3	16.0	14.0	14.5	15.4	13.8	10.0	10.5	13.5	14.5	12.1	14.7	14.0	12.3	7.7	7.2	8.5	8.4	9.0
UK Funds	2.0	2.5	4.0	3.5	2.5	1.5	1.0	1.0	8.0	1.0	1.7	1.7	1.8	2.0	2.0	2.0	1.4	1.2	0.9	0.7	1.1	1.1	1.8
US Capital	4.5	5.5	5.5	4.5	4.5	4.5	6.0	5.0	4.0	3.0	3.0	3.0	3.0	4.0	5.0	5.0	4.4	2.4	2.1	2.3	2.8	3.4	4.1
German Funds	1.3	1.5	2.5	1.8	1.0	1.5	2.0	2.0	1.2	1.0	1.5	1.5	2.0	2.5	2.5	1.7	1.5	1.0	0.7	0.4	0.7	0.5	0.6
	27.8	34.0	40.0	35.8	33.8	38.5	39.5	39.0	37.0	34.0	31.8	32.8	38.6	41.2	40.1	36.7	33.3	27.5	20.2	19.2	20.5	21.4	23.5



### Asset Supply<sup>2</sup>

	20	14	20:	15	20:	16	203	17	20:	18	201	19	2020	20	21	202	22	202	23	202	24	202	25	6 mnth	12 mnth
£bn	May	Nov	May	Nov	May	Nov	May	Nov	May	Nov	May	Nov	Nov	May	Nov	May	Nov	May	Nov	May	Nov	May	Nov	% chng	% chng
City	0.7	1.8	1.0	6.1	3.3	3.1	4.2	7.9	2.3	2.4	1.8	1.6	6.9	4.1	4.2	4.3	3.6	2.3	2.2	2.0	2.5	2.4	1.3	(54%)	(52%)
West End	1.6	1.5	1.0	1.8	1.6	1.4	1.7	3.2	3.7	1.9	1.7	2.0	2.2	2.2	2.5	2.1	2.8	2.3	3.5	1.9	2.4	2.0	3.6	+80%	+50%
Total	2.3	3.3	2.0	7.9	4.9	4.5	5.9	11.1	6.0	4.3	3.5	3.6	9.1	6.3	6.7	6.4	6.4	4.6	5.7	3.9	4.9	4.4	4.9	+11%	-%
Multiple	12.1	10.3	20.0	4.5	6.9	8.6	6.7	3.5	6.2	7.9	9.1	9.1	4.2	6.5	6.0	5.7	5.2	6.0	3.5	4.9	4.2	4.9	4.8		

## **GPE Acquisition Criteria and Opportunities**



### **Acquisition Criteria: Fully Managed**

- Amenity-rich locations; excellent transport links
- Clustering around existing GPE holdings: Soho, Mayfair/St James's, Fitzrovia, Southwark, Farringdon/Midtown, plus target clusters around stations in King Cross, Liverpool St & Waterloo
- 30-60k sq ft; divisible floorplates; units of 2-6k sq ft
- Potential for great ground floor experience and external amenity space

Accretive Metrics	
Stabilised Yield on Cost	6%+
Cashflow Premium	35% > Ready to Fit
Net Effective Rent	50% > Ready to Fit
Services Margin	20%+

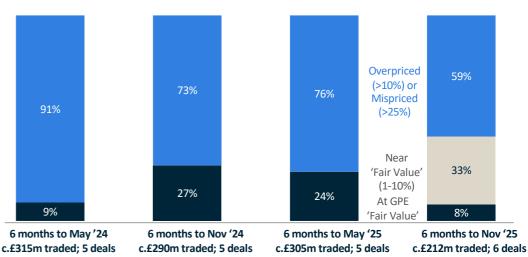
### **Acquisition Criteria: HQ Repositioning**

- Tired, inefficient, poor EPC ratings, with angles to exploit
- Major refurb / redev; potential to add square footage
- Core central London near excellent infrastructure
- Discount to replacement cost; off-market
- Low rents; low cap val psf

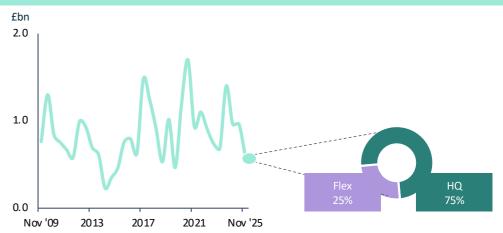
Accretive Metrics	
Development Yield	150-200 bps > cap rate
Profit on Cost	12.5% - 20.0%
Ungeared IRRs	10.0% - 15.0% pa

### **Vendors' Value Aspirations Continue to Soften**

Stock Traded Near GPE 'Fair Value'



### **Acquisition Targets under Review**



# Asset Supply<sup>1</sup>

GPE.

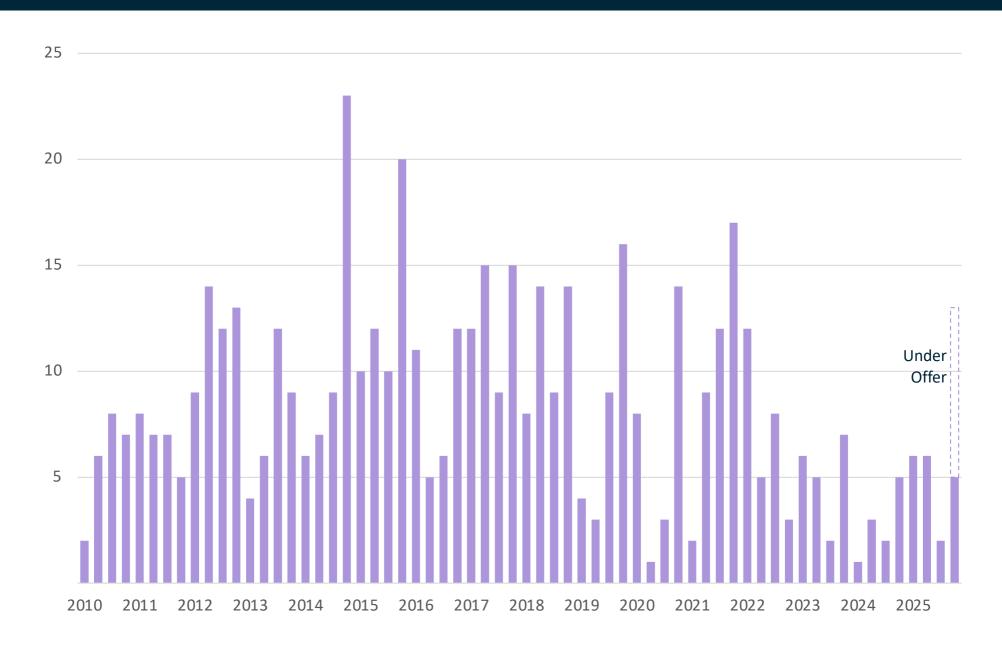
Still Low at £4.9bn



## **Central London Deals**

GPE.

Number of Deals £100m+





## **Circularity: Delivering On Our Commitments**



Market leading circularity credentials across our HQ and Fully Managed developments



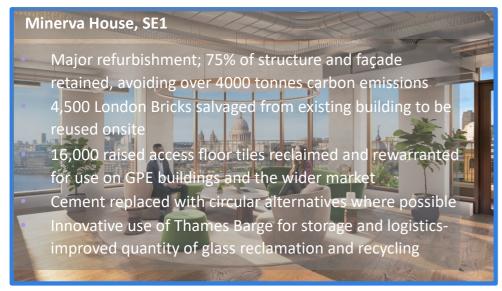
### SIX, 6 St Andrew St, EC4

of 100% existing structure and façade
Two storey extension created using 24 tonnes of reused steel, reducing embodied carbon by 92%

Retention and refurbishment

### 170 Piccadilly, W1

Protection of Grade-II listed property with the addition of outdoor space through a new communal terrace
Extensive refurbishment, improving the energy efficiency of existing space with high circularity and low embodied carbon



Future Developments								
St Thomas Yard	Extensive retention and extension scheme making use of our stock of reused steel							
Whittington House	Sensitive refurbishment of an existing building with heavy focus on retaining building services in line with energy efficiency							
Gresse Street	Extension and refurbishment of existing 1930- 50's building. Full pre redevelopment audit has identified reuse opportunities							
One Chapel Place	Extensive retention and extension scheme making use of our circularity experience in the options to create more sustainable floor area							

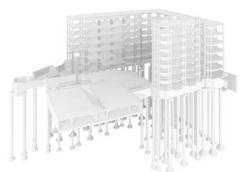
**GPE Circularity Scores being embedded across all major schemes** 

## Minerva House, SE1

GPE.

Circular economy and innovative transport approach

### Circular Economy: Reuse / Recycling of Structure & Façade, Bricks, Floor, Carpets and Glass



77%
Retained structure

35%
Reinforcement reduction

## Reuse / Recycling

362m<sup>2</sup>

of whole bricks to be reused in facades 776m<sup>3</sup>

of crushed brick and marble to be reused in terrazzo floor finishes



49% Retained façade 15%
Reinforcement reduction

16,495

floor tiles to be reused

**25t** 

of carpet tiles to be recycled

40t

of glass to be re-used (only possible with waterborne access)

89

### **River Servicing**





Use of barges has facilitated:

- >430 HGV movements removed from local roads
- Removal of 5,700t material
- Delivery of material
  - 400 props plus scaffolding

Use of HVO¹ Tugs and electric safety vehicle, further reducing carbon emissions

## Sustainability

Statistics for end of FY '25



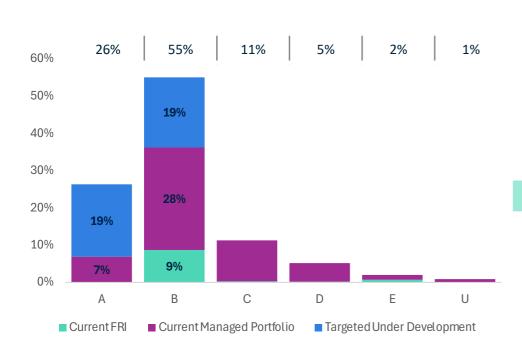
#### **Progress on EPCs**

- Remains 100% compliant with '23 EPC legislation
- 43% of portfolio compliant with anticipated minimum B rating by 2030 (fell last year due to acquisition of Soho Square)
- Rises to 81% on delivery of committed development pipeline

#### **Decarbonisation Fund**

 £2.42m total contribution to Decarbonisation Fund since inception in 2020.

### **EPC Ratings: percentage of portfolio by area**



### **Progress towards Net Zero**

- 35% reduction in energy intensity (kWh/m2) when compared to 2016 baseline
- 45% reduction in upfront embodied carbon intensity (kgCO2e/m2) for developments when compared with our 2020 baseline
- 14% increase in overall carbon footprint, compared with last year, due to a greater quantity of our developments being at more carbon intensive project stages

### **Progress in first half of FY26**

- Additional £214k contributed to the decarbonisation fund.
- Portfolio Sustainability Sub Committee commenced workstream to identify next phase of projects for the fund to invest in to help accelerate our Roadmap to Net Zero 2040.
- Created a working group to monitor and deliver reductions in building level energy consumption.
- Tracking in line with embodied carbon and operational Energy Use Intensity targets for RCF, REM and Net Zero Roadmap target

#### **Looking forward**

- Using improved energy data, deliver reductions in energy consumption to align with net zero roadmap trajectory
- Create improved resource consumption dashboards for customers to support delivery of their sustainability goals
- Roll out of supply chain engagement programme

## Social Impact – Delivering our New Strategy

GPE.

A fairer future for london

### **Promoting Inclusive Communities**



- **26 weeks** of internships and work experience provided
- 30 young people reached through Mastering my Futures and Property People Collective sessions
- 2 apprentices celebrated one-year with us
- inclusive employment practices integrated in updated Supplier Code of Conduct

### **Delivering Healthier, Greener Spaces**

- PC of green terrace at 170 Piccadilly improving our customer's connection to nature
- 14 GPE buildings now part of the Safe Havens\* programme



 Greener fuel used for temporary generators at 200GIR and continued use of the barge at Minerva House to reduce air pollution in our communities

### **Nurturing Strong Partnerships**

### **Supply chain Partners**

- £65k raised from charity sports events with supply chain, for charity XLP
- Almost 200 contractors engaged in modern slavery awareness training
- £69k direct spend with social enterprises
- Continued engagement in various activities facilitated by contractors at our developments

#### **Charity Partners**

- XLP: in addition to our annual donation of £78,750, we facilitated further fundraising by championing XLP as the charity partner of the BCO Annual Conference
- National Energy Action: in addition to our annual donation of £26,250, GPE volunteers helped prepare 400 packs to support people in fuel poverty through winter
- Commenced the process of selecting our next charity partnership(s) due to commence 1 April 2026



\*The Safe Haven app allows users in distress to find and request assistance from the network of Safe Haven locations across the city



## **Investing to Deliver Growth**



Surplus to come

Total capex of c.£700m into supply constrained market meeting customer needs

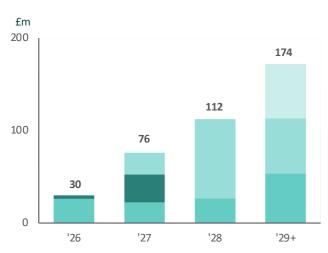
### On Site Schemes – 3 HQ and 3 Fully Managed Refurbishments

Exp	ected Cap	oex £290m		
£m				
200		166		
	113			
100				
0			11	
0	'26	'27	'28	'29+

HQ schemes	New Build Area 536,500	Earliest start	Capex to come £193m	No growth £65m	+10% ERVs £90m	ERV £51.3m	
2 Aldermanbury Square	322,600	On Site	£59m	£4m	£4m	£24.8m	
30 Duke Street	70,900	On Site	£44m	£10m	£10m	£12.6m	Pre let
Minerva House	143,000	On Site	£90m	£51m	£76m	£13.9m	NOI
Fully Managed refurbs	126,100		£97m	£23m	£46m	£22.4m	£12.9m
The Courtyard	64,100	On Site	£60m	£14m	£26m	£10.1m <sup>1</sup>	£6.4m <sup>1</sup>
19/23 Wells Street	19,200	On Site	£1m	£1m	£4m	£3.7m	£1.8m
7/15 Gresse Street	42,800	On Site	£36m	£8m	£16m	£8.6m	£4.7m
Total	662,600		£290m	£88m	£136m	£73.7m	£12.9m

### Pipeline - Generating a Further £172m of Surplus to Come (assuming +10% ERVs)

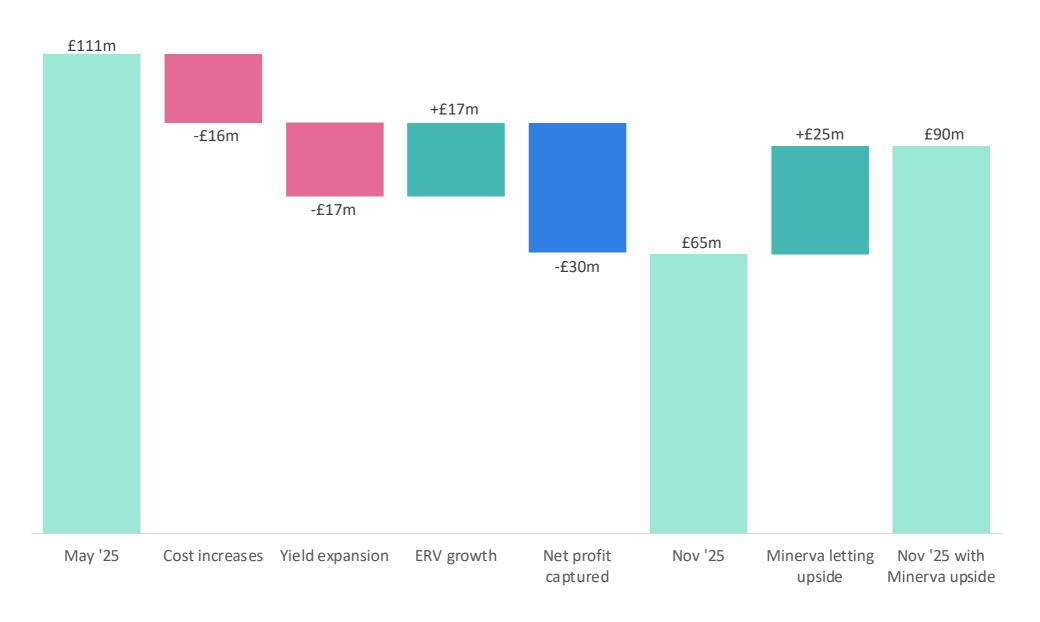
### Expected Capex £392m



New Build Area	Earliest start	Capex to come	ERV
74,800	2026	£34m	£7.4m
92,600	2026	£129m	£12.9m
184,300	2026	£169m	£16.6m
34,200	2028	£60m	£2.5m
385,900		£392m	£39.4m
1,048,500		£682m	£113.1m
	74,800 92,600 184,300 34,200 385,900	Area start  74,800 2026  92,600 2026  184,300 2026  34,200 2028  385,900	Area         start         come           74,800         2026         £34m           92,600         2026         £129m           184,300         2026         £169m           34,200         2028         £60m           385,900         £392m

# **Committed HQ Developments; Surplus to Come**





## **Strong Track Record of Recycling Discipline**

GPE.

Sales of £3.5bn since 2012



## 30 Duke Street St James's, SW1

Unlocking development potential in the existing GPE pipeline

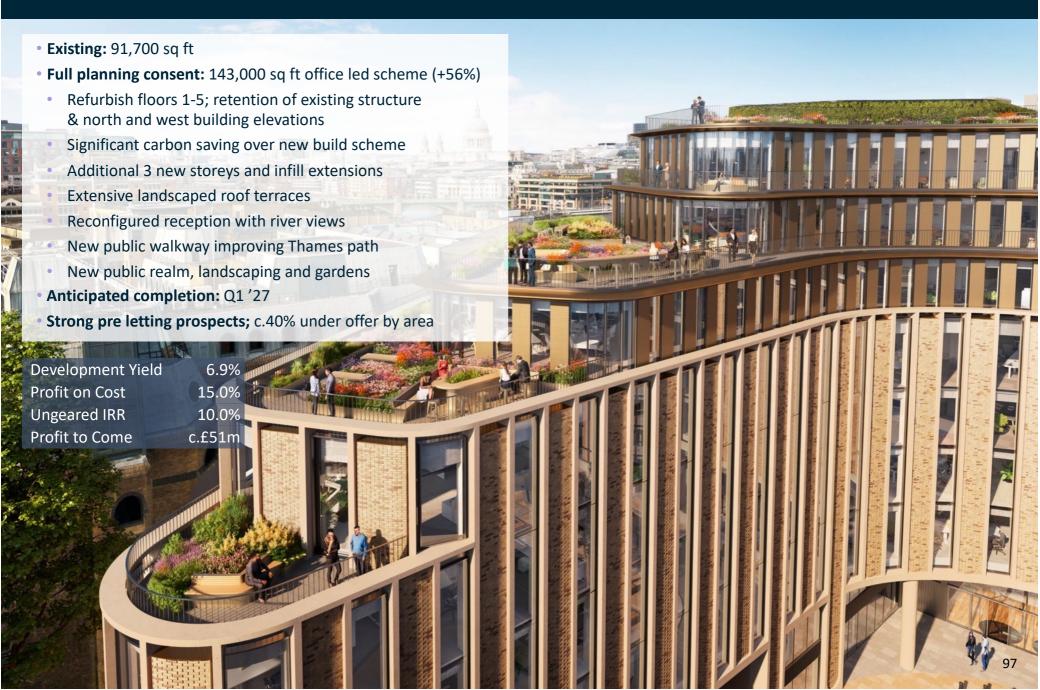




## Minerva House, SE1

Unlocking development potential in the existing GPE pipeline





# **Strong Track Record of Creating Premium Spaces**

GPE.

Last cycle programme: 2.4m sq ft; £533m development surplus; 22% profit on cost

Completions since May 2009	Completed	New build area sq ft
184/190 Oxford St, W1	Apr '11	26,400
23 Newman St, W1 (Residential)	Oct '11	24,900
24 Britton St, EC1	Nov '11	51,300
160 Great Portland St, W1	<b>May</b> '12	92,900
33 Margaret St, W1	Dec '12	103,700
95 Wigmore St, W1 (GWP)	Jul '13	112,200
City Tower, 40 Basinghall St, EC2	Sep '13	138,200
240 Blackfriars Road, SE1 (GRP)	<b>E</b> Apr '14	236,700
Walmar House, W1	Oct '14	60,300
12/14 New Fetter Lane, EC4	Nov '15	142,300
48/50 Broadwick St, W1 (Resi)	Feb '16	6,500
90/92 Great Portland St, W1	<b>E</b> Aug '16	8,600
30 Broadwick St, W1	Nov '16	92,300
73/89 Oxford St & 1 Dean St, W1	Jul '17	90,200
Rathbone Square, W1	<b>SOLD</b> Mar '17	268,900
78/80 Great Portland St, W1	May '17	18,100
84/86 Great Portland St, W1	<b>SOLO</b> May '17	22,700
55 Wells St, W1	Nov '17	37,300
Rathbone Square, W1 (Resi)	Nov '17	151,700
160 Old St, EC1 (GRP)	<b>SOLD</b> Apr '18	161,700
The Hickman, E1	Sep '20	75,300
Hanover Sq, W1 (GHS)	Nov '20	219,400
1 Newman Street, W1	Jul '21	122,700
50 Finsbury Square, EC2	Jan '23	129,200
		2,393,500













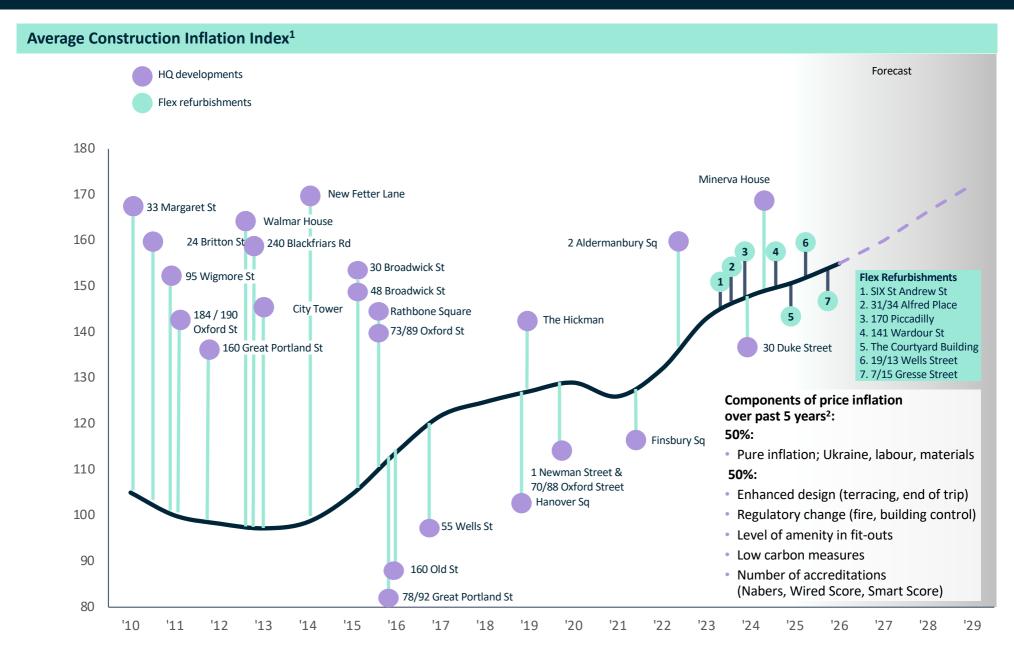




## **Delivering The Developments**

GPE.

Managing construction costs: inflation



## **Our Integrated Team**

**GPE** 

GPE senior management

#### **Executive Committee** Nick Sanderson Darren Lennark Marc Wilder **Toby Courtauld** Dan Nicholson Chief Financial & General Counsel & Company **Leasing Director Chief Executive Executive Director Operating Officer** Secretary Carrie Heiss Janine Cole Rebecca Bradley Simon Rowley **Andrew White** Sustainability & Social **Human Resources** Flex Workspaces Director **Development Director Customer Experience Director Impact Director** Director **Senior Management Stephen Burrows** Helen Hare Martin Leighton **Hugh Morgan** Joint Director of Director of Joint Director Director of Finance & IR **Projects** of Finance Portfolio Management Margherita Ceraolo **Piers Blewitt** Ella Kenny Alexa Baden-Powell Head of Digital & Technology Director of Development Head of Health & Safety Head of Investment Delivery Management Lisa Day Sarah Goldman Martin Quinn Head of CX – Ready to Fit Head of Retail **Head of Project Delivery** Felicity Roocke **Chris Stokes** Charlie Turrell David Korman Head of Workspaces Head of CX - Flex **Head of Commercial Finance** Head of Flex Leasing **Design & Delivery**